

## Relax, Innovia's got your back

For over 35 years we have been helping companies just like yours. Our Gold Certified team can have you up and running in hours instead of weeks or months.

## How does it work?

The Quick Start training for your Dynamics 365 account follows these simple steps.

Planning Call	<ul style="list-style-type: none"><li>• Introduce your project manager, lead consultant, and support lead. We will also set the dates for the training to be provided.</li></ul>
Provision Database	<ul style="list-style-type: none"><li>• Setting up your Microsoft Dynamics 365 system so that the administrator on your account can assign user access.</li></ul>
Chart of Accounts	<ul style="list-style-type: none"><li>• Training call to help you learn how to set up your chart of accounts in Dynamics 365.</li></ul>
Dimensions	<ul style="list-style-type: none"><li>• Overview training on this key reporting feature, how it is used within dynamics, and how to define global dimensions and dimension values</li></ul>
Posting Groups	<ul style="list-style-type: none"><li>• Overview training on how posting groups function and how to define their use for their dynamics system</li></ul>
Card Setup	<ul style="list-style-type: none"><li>• We will teach you how to set up (one each) of a customer, item and vendor card.</li></ul>
Setup Sandbox Company	<ul style="list-style-type: none"><li>• We will setup a account that you can test with</li></ul>

Get the complete Dynamics 365 Quick Start package above for only \$6995.00.

**Important Note:** This work is scheduled for completion in 10 days. If the time elapsed goes beyond 6 weeks or additional time is requested the Quick Start engagement will end and additional consulting will begin as explained below.

## Additional Coaching or Training Sessions

We offer additional coaching or training on how to use your new Dynamics 365. A 1-hour session is \$245 or a half-day (4 hour) session for \$750.

## A La Carte Options

To supplement your new Dynamics 365 implementation, you can choose from our additional options listed below.

### Data Conversion-Using Rapid Start

**\$1500**

So, you want your old system data, but you're not comfortable doing it yourself? Innovia is here to help. With a quick planning call we can help you get all your master records into your new Dynamics system.

### Sales Process Training

**\$750**

Learn how to get sales quotes and orders flowing smoothly through your Dynamics system. We will show you tips and tricks to make order entry a breeze.

### Purchasing Process

**\$375**

The trucks at the back door, now what? This training package will help your team feel more comfortable in processing inventory receipts and ensuring that the vendor invoice process flows smoothly and ties out at month end.

### Cash Management

**\$750**

Where's my money? This informative training session will help you keep track of your cash and ensure you can keep your finger on the lifeblood of your business.

### Relationship Management

**\$750**

Wanted CRM, but now what? This training session will help your team keep better track of opportunities, your sales pipeline and the appropriate next steps to empower your team to grow your business and achieve your sales goals.

## **Outlook Integration**

**\$750**

Can't I just do it from Outlook? Why YES YOU CAN! Let us show you how your team can track email, send quotes, and handle customer follow up right from the system they like best...email.

## **Inventory**

**\$750**

Where is our stuff? Let us show you how to keep better track of your inventory and ensure that you know when it is available to fulfill your customer's orders.

## **Bill of Materials/ Routings**

**\$1500**

How do we make that? In this easy to follow training your team will learn how to better manage your bills of material and routings to ensure you can schedule your shop floor and have the proper materials forecast.

## **MRP**

**\$750**

Need some guidance on what you should be purchasing/making and when? This session will walk you through the basics on how to set the appropriate planning parameters to ensure you have the right product in the right place to ship to your customer on time.

## **Assembly Management/ Kitting**

**\$1500**

Not quite a full manufacturer but still need to put some items together to make your product? This session will show you how to manage kit type items in Dynamics.

## **Jobs**

**\$1500**

If you need help managing your job cost or just need some guidance to ensure you get the appropriate WIP recognition and billing, this session will start you on your way.

## Three Day Onsite Visit

**\$10000 +**

We will travel to your business to work with you on your new system. Note: In most cases we travel on Monday / Friday and will work with you from Tuesday-Thursday.

\* The cost does not include hotel, airfare and mileage expenses.

## Pre-Live System Review

**\$795**

Review your system setups prior to your actual using of the system live