# CAVALLO®

# ORDER MANAGEMENT WORKFLOW

Increase profitability with a user-friendly, no-code workflow engine.

## What is Order Management Workflow?

Cavallo's Order Management Workflow works with the Order Management Dashboard to provide Microsoft Dynamics 365 Business Central users with flexible order routing and automation across multiple sales channels. Move your sales orders, quotes, invoices, and more through your queues quickly and easily. Apply business rules, such as gross margin checks, to ensure orders meet profitability thresholds. Order Management Workflow helps users reduce errors and increase efficiency while maximizing profitability.

## You should leverage Order Management Workflow if:

–   You need enhanced visibility into MS Dynamics 365 Business Central

–   You want to grow your business

–   You're frequently dealing with order entry and fulfillment-related errors

–   You need to build process flows that match unique requirements

–   You need to ensure orders meet profitability thresholds

–   You're looking to increase automation across multiple sales channels

## What does it look like in action?

Using a no-code workflow engine, Order Management Workflow creates a path for your documents (sales orders, quotes, invoices, and returns) to move through until completion. This path, or "workflow," includes different queues representing each stage in the workflow process. Your orders are pushed through the fulfillment process and alert relevant personnel automatically when their intervention is needed.

## Order Management Workflow can also automate these processes:

–   Inventory allocation

–   Emailing documents

–   Creating shipping & picking documents

–   Payment authorization

## What is a "no-code workflow engine"?

A no-code workflow engine is a user-friendly drag-and-drop interface built into Order Management Workflow designed to make the assembly of workflows easier and more efficient. The workflow engine lets users build, update, and modify their various process flows over time to meet the needs of the business.

## How can I expand my software tool kit?

Order Management Workflow for Microsoft Dynamics 365 Business Central is just one tool in your software tool kit. Build out your complete software solution with Cavallo's additional features and modules for Business Central — including next-level functionality like order entry, customer management, credit card processing, and process analytics. Elevate every process of your distribution management and accelerate their efficiency by uniting them under one powerfully flexible solution.

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