



We now live in a real - time  
intelligence economy

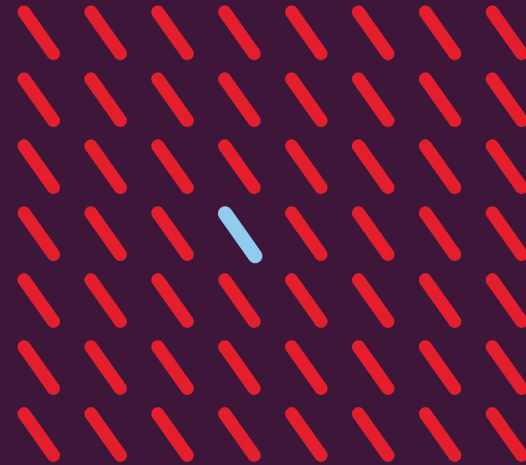
Built with real - time,  
AI- driven decision making



# The data - driven gap is widening



Amazon and Walmart are as much data organizations as retailers.. with their own data scientists and sophisticated technology.



Large enterprises now spend **55x more** than the average up - and - coming companies on R&D/technology.



Using analog tools  
to compete in a dynamic, data  
driven world means constantly  
playing from behind .

-

## And pandemic - induced disruption complicates matters

**94%**

of Fortune 1000 companies are seeing supply chain disruption from COVID - 19.

**63%**

of small businesses have had to alter their supply chains.

**55%**

of companies plan to downgrade their growth outlooks (or have already done so).

**75%**

of companies have had negative or strongly negative impacts on their business.



# Leveling the playing field to compete and grow



Predictability in the  
era of change



Capture loyalty  
& profit potential



Powerful simplicity



Capital savings  
for investment



Prescriptive insights  
in real time



Future-proofing  
your business



# Why do we hold inventory?



**Risks to Availability**

# Why do we hold inventory?



**ERP & MRP = Risk**

# \ The usual problem... not connected



**Executive**  
Strategic modelling;  
business goals



**Sales**  
More stock to avoid  
stock - outs



**Finance**  
Less inventory; get  
excess down



**Operations**  
Try to find a balance



# Netstock risk methodology



The amount of money invested in inventory is driven by financial and marketing strategy and is optimised to cover the inventory risk.

## Financial strategy

- Inventory value
- Stock turns

## Marketing strategy

- Fill rate target
- Product range



↑  
Demand risk  
supply risk

Drivers

↑  
Lead time  
order review  
constraints

Multipliers

↓  
Every order in line with inventory  
policy and targets

# You with Nets to ck



## Increase visibility

View stock KPIs, classifications, supplier performance for data driven decision making



## Improve fill rate

Reduce stockouts and increases sales. Improve fill rate by up to 15%



## Optimize stock

Release cash tied up in excess inventory. Reduce inventory by up to 35%



## Efficient ordering

Reduce time spent on planning, forecasting and ordering by up to 70%



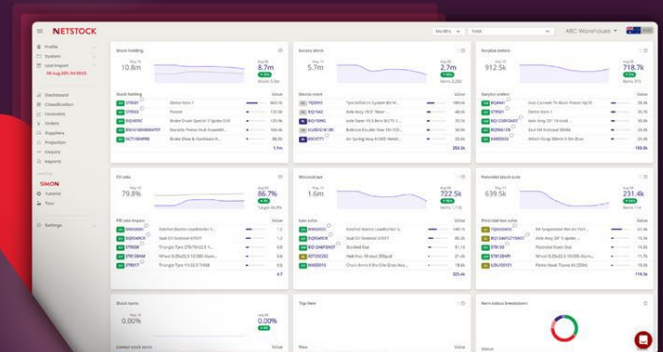
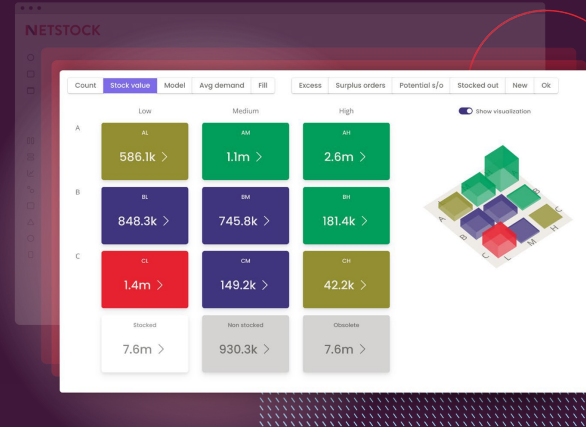
## Forecast accuracy

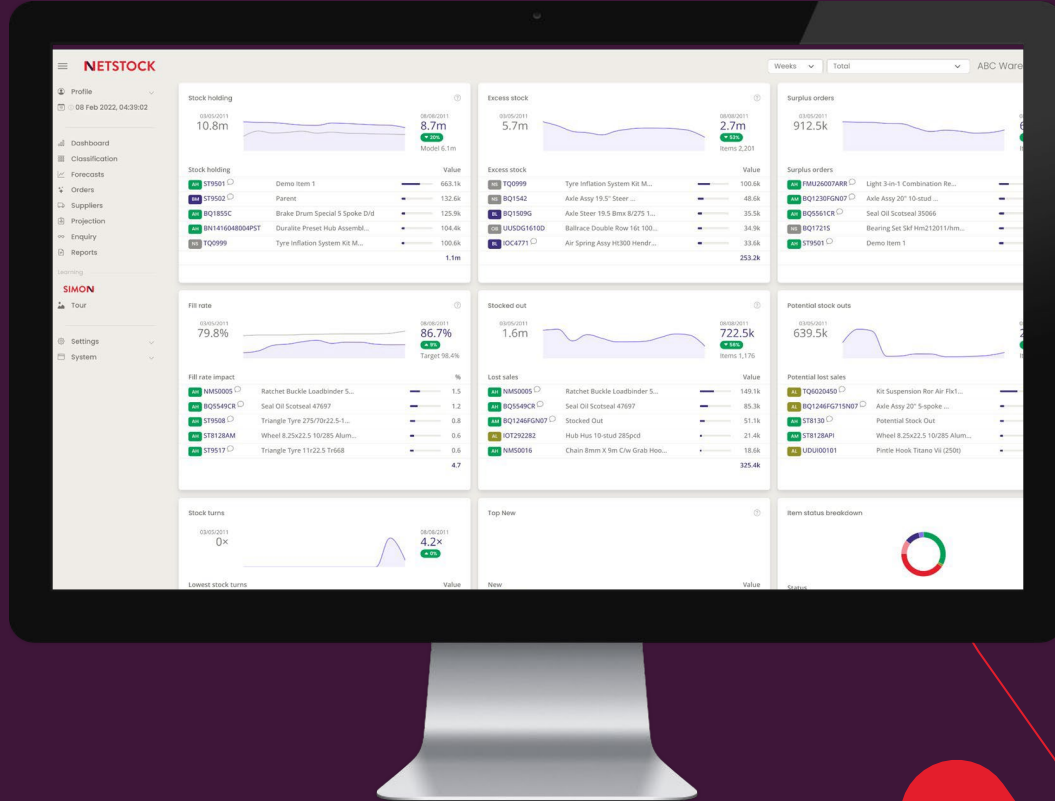
Improve forecast accuracy by up to 50%

# The demo flow

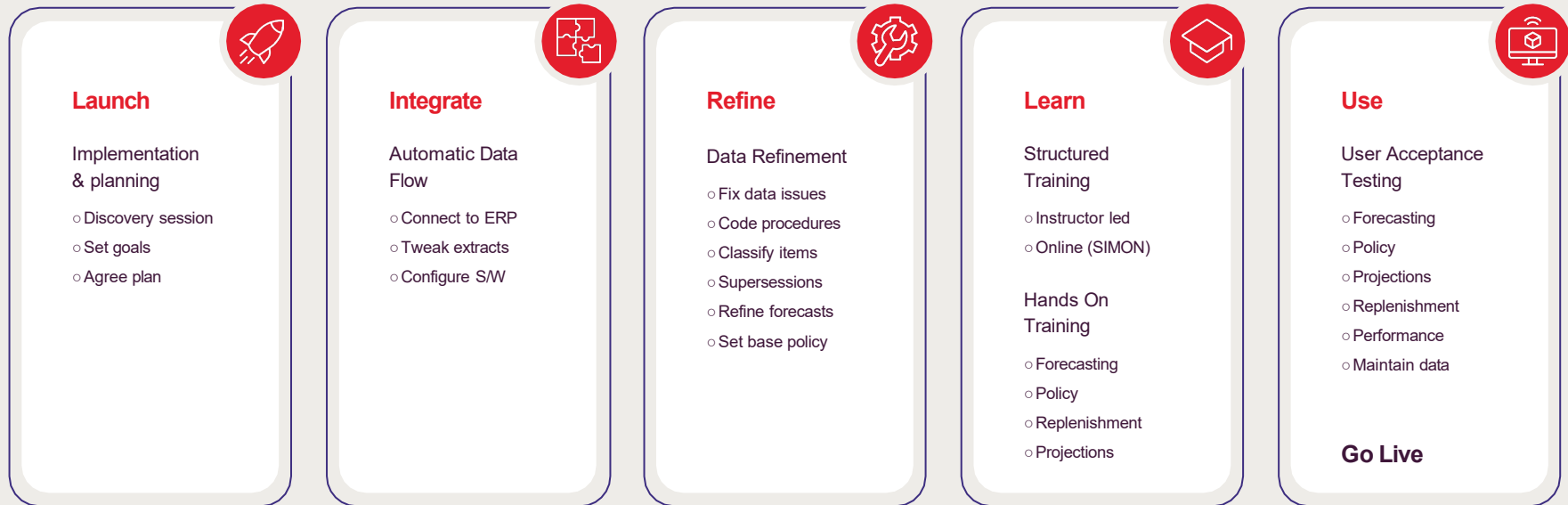
## Key concepts explained

- Forecasting – item level
- Supplier delivery performance
- Item inventory policy
- Replenishment – item level
- Forecasting – macro level
- Bill of materials
- Distribution requirements planning





# Onboarding Steps & Timeline



## Netstock monthly subscription includes

- ✓ Unlimited users
- ✓ App support
- ✓ Backups
- ✓ Automatic upgrades
- ✓ Anywhere, anytime, any device

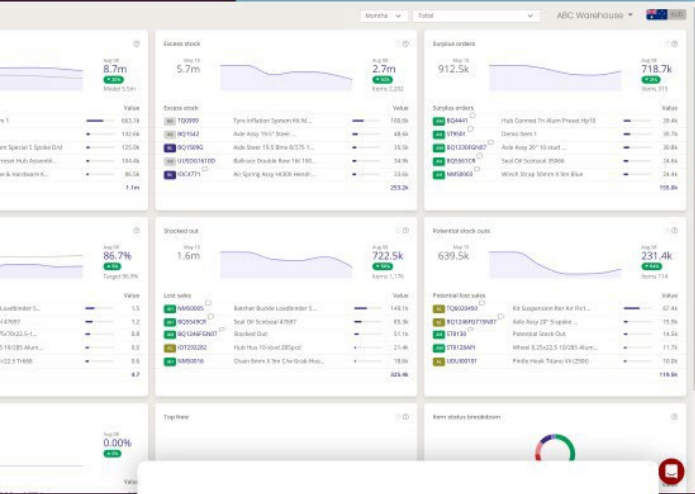




## How it works: Netstock builds on your ERP

Netstock seamlessly integrates with leading ERP systems, automatically ingesting data to rapidly deliver smart inventory optimization recommendations.





# The inventory toolkit you need to ensure growth



Predictability in the era of change



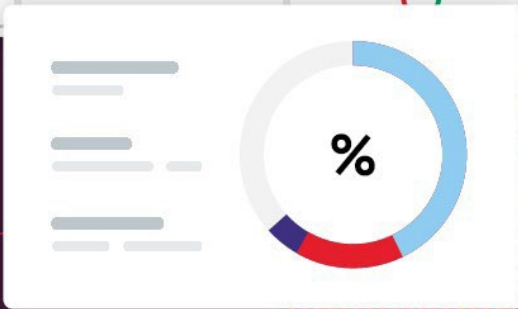
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Thank you .

