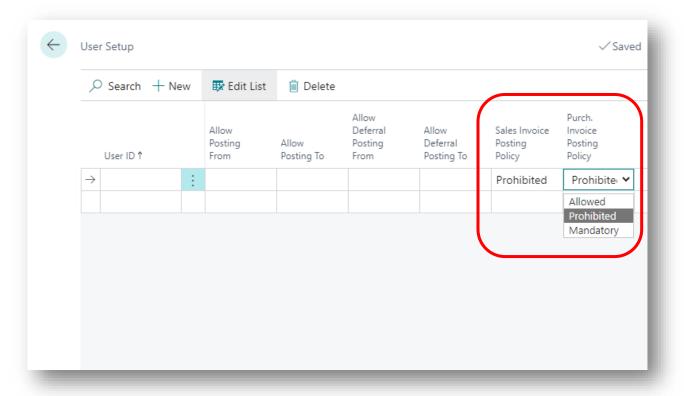






## **Invoice Posting Policies**

- Allowed (Default): Keep the current behavior, where a user can choose the posting option, such as Ship, Invoice, and Ship and Invoice.
- Prohibited: Prevent the user from posting invoices. Business Central will show a confirmation dialog that provides only the Ship or Receive options.
- Mandatory: Allow the user to post invoices together with receipts or shipments. Business Central will show a confirmation dialog with the Ship and Invoice or Receive and Invoice options.



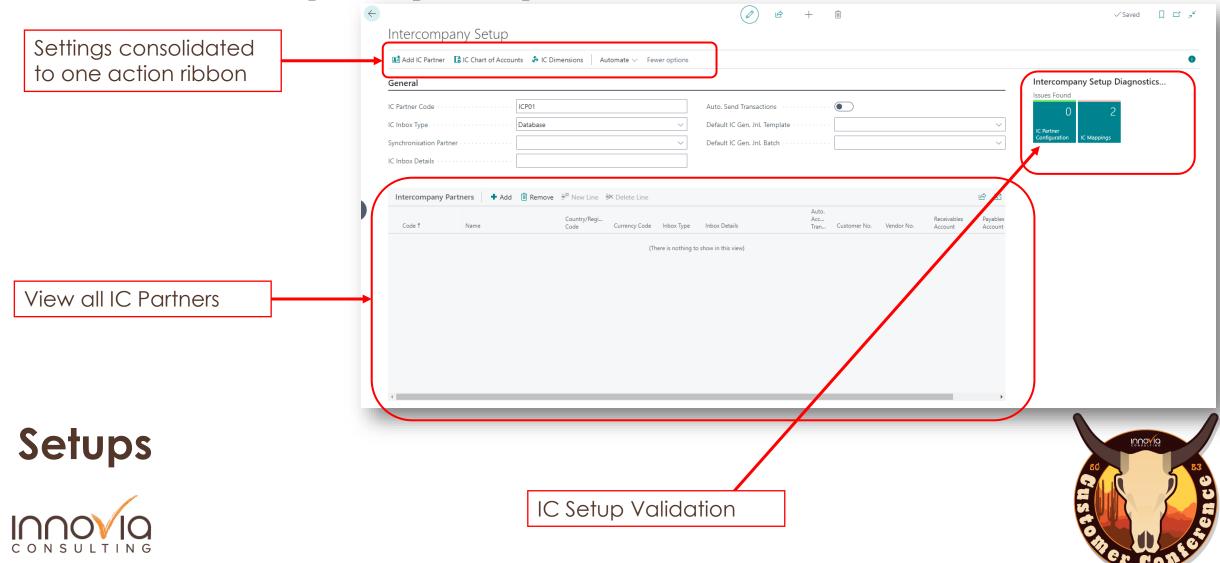
Sales orders
Sales return orders
Purchase orders

Purchase return orders Warehouse shipments Inventory picks Inventory put-aways

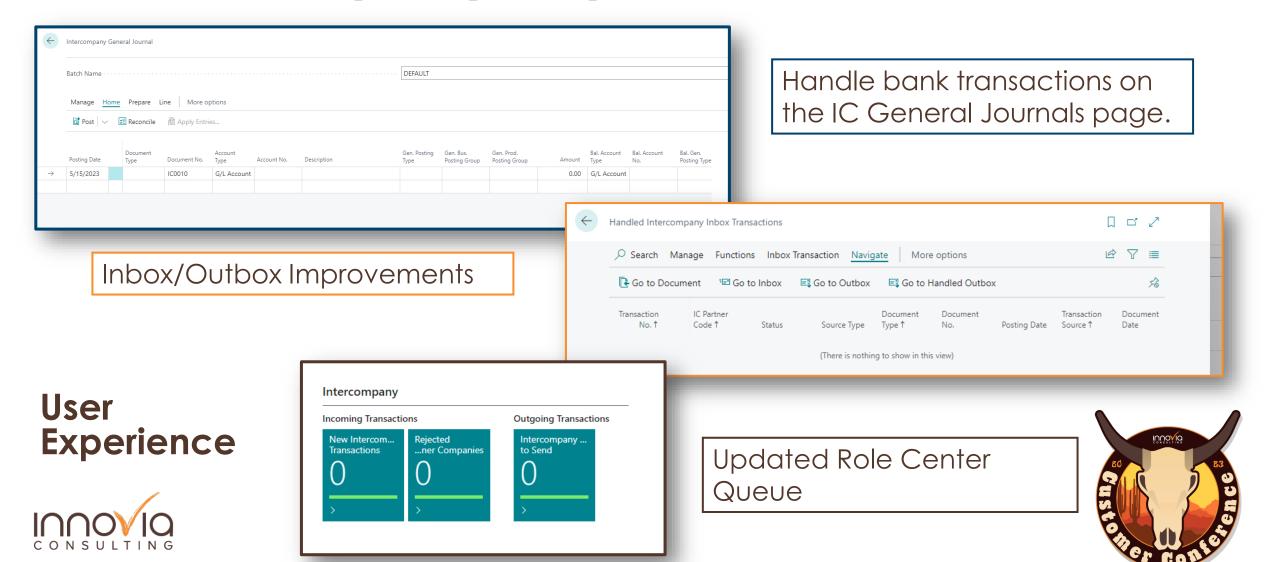




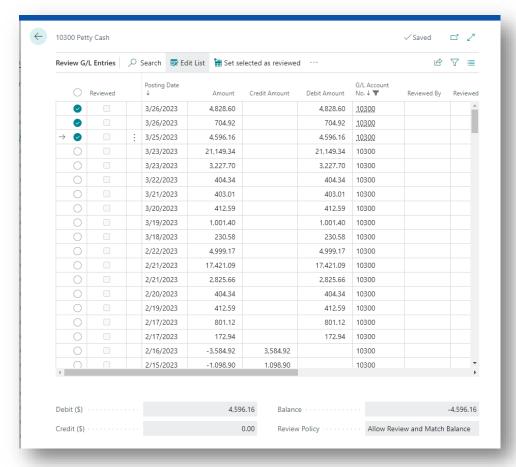
Intercompany Improvements

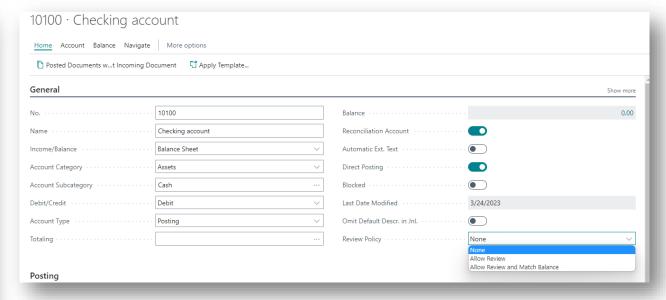


### Intercompany Improvements



### Review G/L Accounts Faster





To speed up the period-end process of reviewing and reconciling G/L accounts, you can review the G/L entries for G/L accounts and mark the entries as Reviewed.

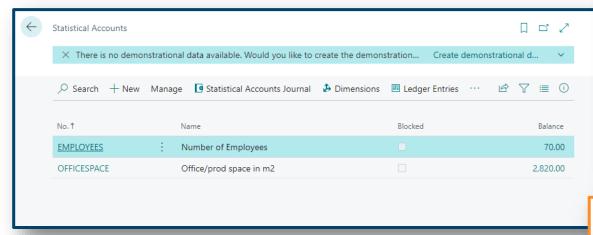
#### Options:

- None
- Review Allowed
- Review allowed & match balance

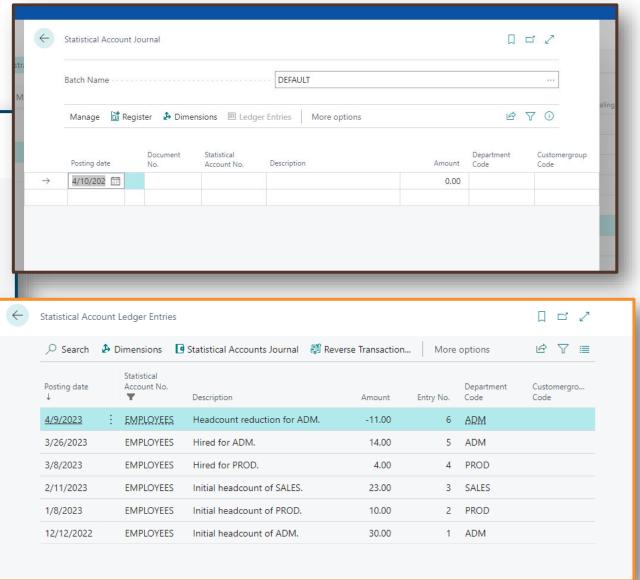




#### Statistical Accounts



- ✓ Define your statistical accounts
- ✓ Create your entries in the journal
- Review in the Statistical Account Ledger Entries
- ✓ Utilize in Income statements & other financial reporting.

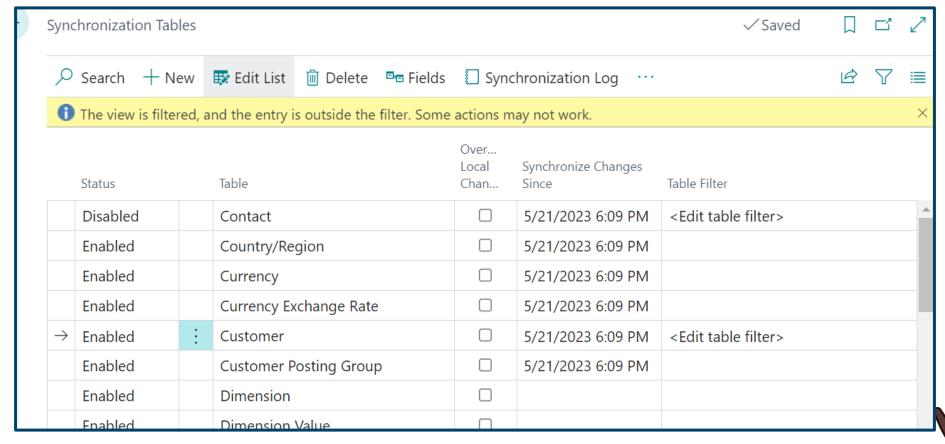




- ✓ Subscribe to data from another company.
- Define tables and fields to synchronize.
  - √ Filter on records that you would like to synchronize,
- Changes in the main company are immediately pulled to the receiving companies by the job queue.
  - ✓ All changes can be reviewed via synchronization logs.

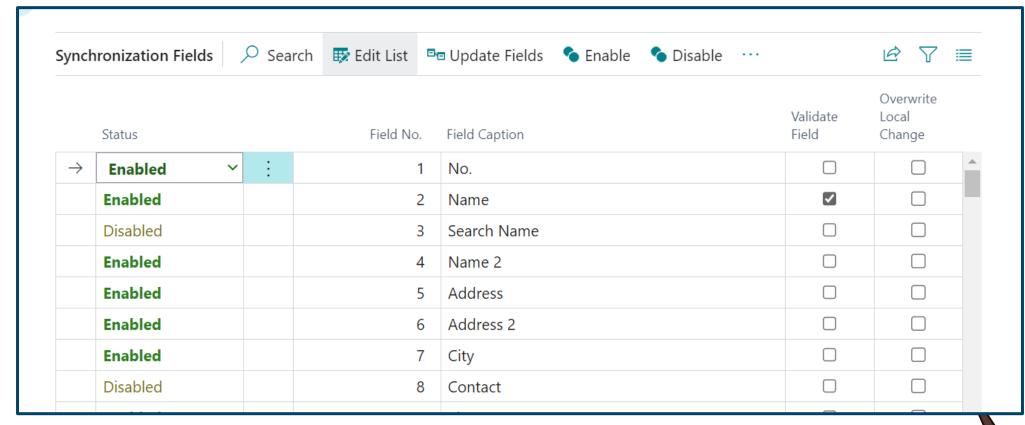






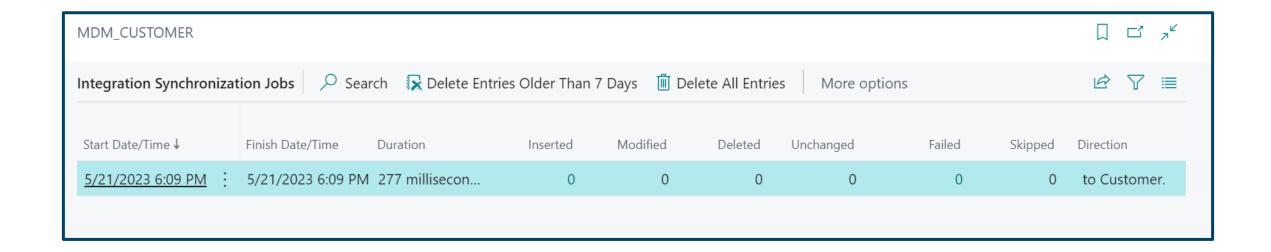


**Table Selection** 





**Field Selection** 



**Synchronization Log** 



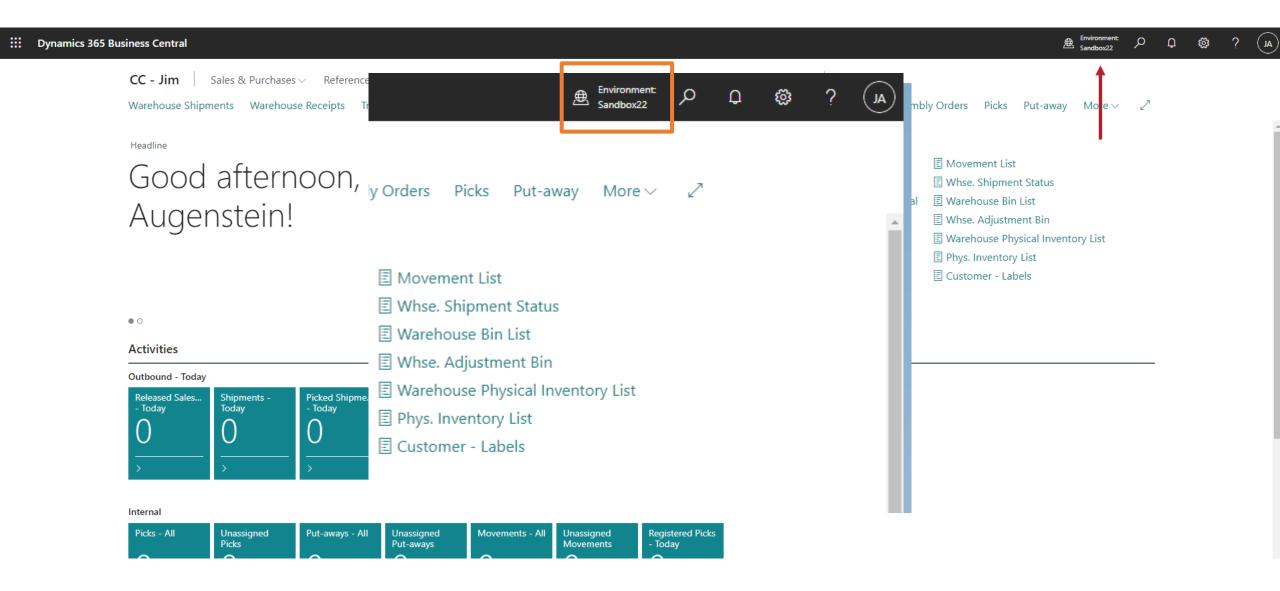


#### **Notable Mentions**

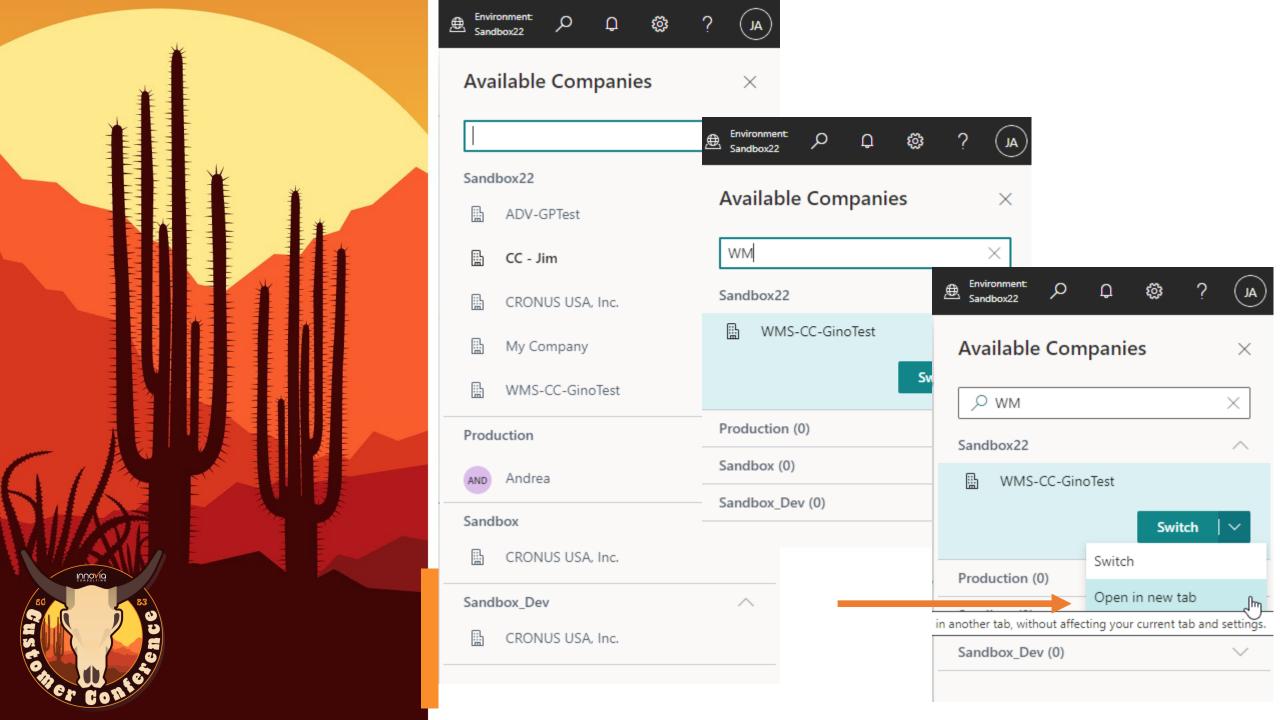
- Easier to create opening balances for item tracked inventory.
- ✓ Post multiple transfer orders at the same time.
- Preview item journals and 20 other journals and documents before posting
- ✓ Adjust exchange rates easily, replace the built-in batch job
- √ Financial Reporting replaces Account Schedules!
- ✓ Undo Shipment on Transfer Orders



#### Switch Companies





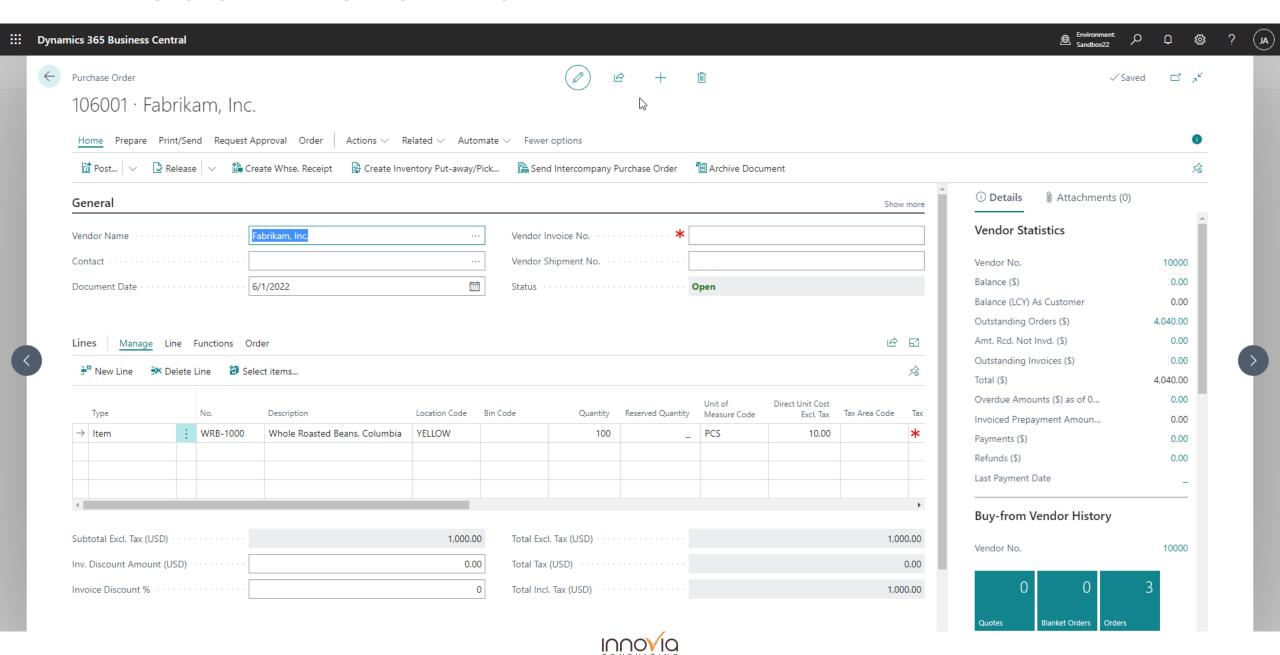


#### Iconography

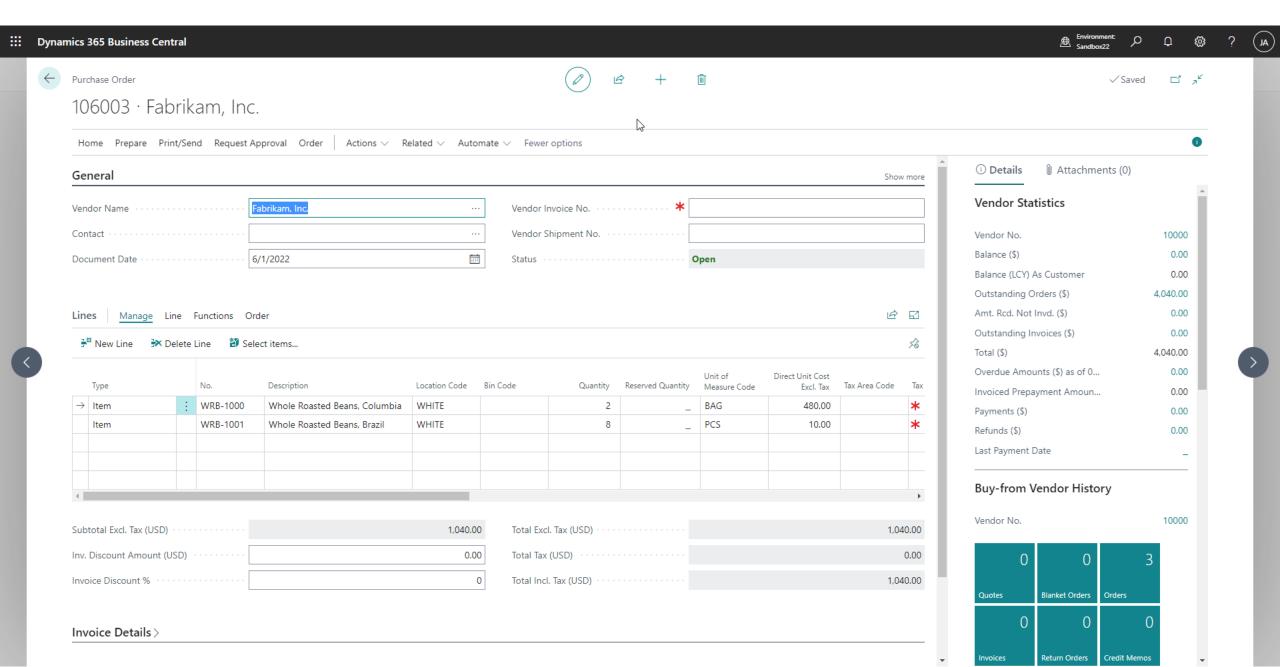
Company **:::** £ Q **Dynamics 365 Business Central**  Multiple **:::** £ Q Q **Dynamics 365 Business Central** Companies Current Company **:::** Q Д £ **Dynamics 365 Business Central** with Badge Multiple **Environment: :::** Q £ ∰ **Dynamics 365 Business Central** Environments Multiple **Environment:** Environments with **:::** CRO USA Q £ Û **Dynamics 365 Business Central** Company Badge



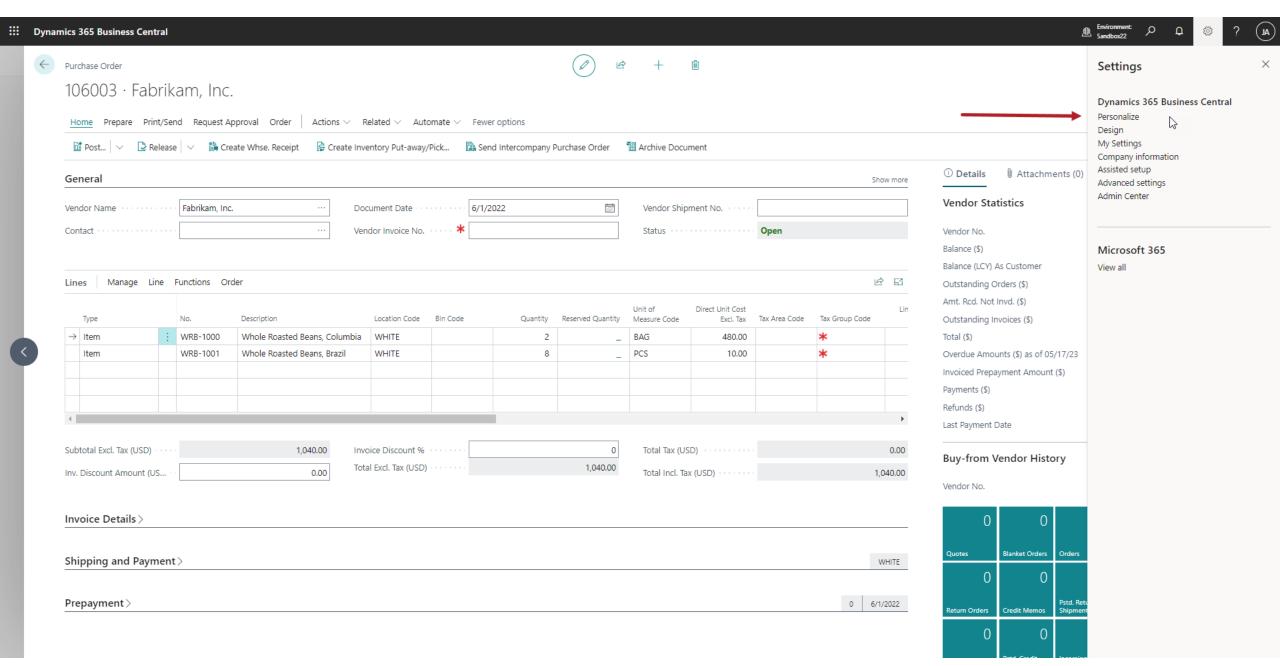
#### Modern Action Bar



#### Modern Action – Pin Action Bar



#### Modern Action Bar – Personalize Actions



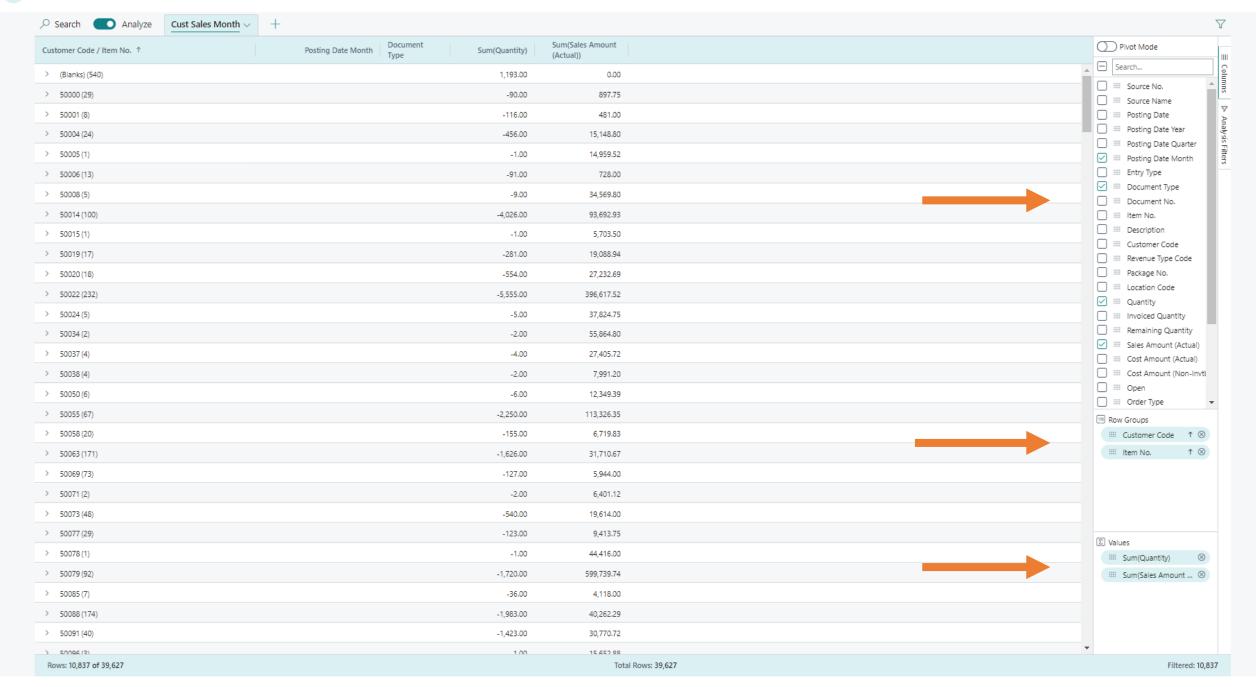


# Data Analysis On Lists





∠ Search	Analyze Process E	ntry   More opt	tions			hè								Ø 7 ■
Source No.	Source Name	Posting Date	Entry Type	Document Type	Document No.	Item No.	Description	Customer Code	Revenue Type Code Location Code	Quantity	Invoiced Quantity	Remaining Quantity	Sales Amount (Actual)	Cost Amount (Actual)
50270	:	5/1/2023	Sale	Sales Credit	SCM+105419	AAA-13704		50270	SUBSCRIPTIO	15	15	0	-37.50	0.0
50270		5/1/2023	Sale	Sales Credit	SCM+105419	AAA-13173		50270	SUBSCRIPTIO	47	47	0	-470.00	0.0
50270		5/1/2023	Sale	Sales Credit	SCM+105419	AAA-10876		50270	SUBSCRIPTIO	8	8	0	-120.00	0.0
50270		5/1/2023	Sale	Sales Credit	SCM+105419	AAA-10647		50270	SUBSCRIPTIO	138	138	0	-945.30	0.0
50270		5/1/2023	Sale	Sales Credit	SCM+105419	AAA-10647		50270	SUBSCRIPTIO	108	108	0	-1,350.00	0.0
50132		5/15/2023	Sale	Sales Invoice	INV-10614-B1V4P8	AAA-10647		50132	SUBSCRIPTIO	-68	-68	0	850.00	0.0
50132		5/15/2023	Sale	Sales Invoice	INV-10614-B1V4P8	AAA-10624		50132	SUBSCRIPTIO	-20	-20	0	100.00	0.0
50132		5/15/2023	Sale	Sales Invoice	INV-10614-B1V4P8	AAA-06227		50132	SUBSCRIPTIO	-2	-2	0	40.00	0.00
50406		5/13/2023	Sale	Sales Invoice	INV-10588-F6M2Q4	AAA-06241		50406	SUBSCRIPTIO	-15	-15	0	63.30	0.0
50703		5/15/2023	Sale	Sales Invoice	INV-10623-J4D3K0	EONE-0008		50703	SUBSCRIPTIO	-1	-1	0	500.00	0.0
50266		5/15/2023	Sale	Sales Invoice	INV-10597-D0K0M3	AAD-32951		50266	SUBSCRIPTIO	-6	-6	0	48.00	0.0
50266		5/15/2023	Sale	Sales Invoice	INV-10597-D0K0M3	AAA-25215		50266	SUBSCRIPTIO	-7	-7	0	210.00	0.0
50266		5/15/2023	Sale	Sales Invoice	INV-10597-D0K0M3	AAA-13704		50266	SUBSCRIPTIO	-3	-3	0	12.00	0.0
50266		5/15/2023	Sale	Sales Invoice	INV-10597-D0K0M3	AAA-13173		50266	SUBSCRIPTIO	-21	-21	0	210.00	0.0
50266		5/15/2023	Sale	Sales Invoice	INV-10597-D0K0M3	AAA-11444		50266	SUBSCRIPTIO	-160	-160	0	960.00	0.0
50266		5/15/2023	Sale	Sales Invoice	INV-10597-D0K0M3	AAA-10876		50266	SUBSCRIPTIO	-10	-10	0	150.00	0.0
50266		5/15/2023	Sale	Sales Invoice	INV-10597-D0K0M3	AAA-06232		50266	SUBSCRIPTIO	-10	-10	0	20.00	0.0
50266		5/15/2023	Sale	Sales Invoice	INV-10597-D0K0M3	AAA-06228		50266	SUBSCRIPTIO	-32	-32	0	128.00	0.0
50266		5/15/2023	Sale	Sales Invoice	INV-10597-D0K0M3	AAA-06227		50266	SUBSCRIPTIO	-198	-198	0	3,960.00	0.0
50200		5/11/2023	Sale	Sales Invoice	INV-10559-W6P3M5	CSP-0047		50200	AZURE	-1	-1	0	2,772.91	0.0
50647		5/14/2023	Sale	Sales Invoice	INV-10590-C4Y6G8	AAD-11678		50647	ERP SOFTWA	-31	-31	0	2,170.00	0.0
50647		5/14/2023	Sale	Sales Invoice	INV-10590-C4Y6G8	AAA-25217		50647	SUBSCRIPTIO	-1	-1	0	55.00	0.0
50647		5/14/2023	Sale	Sales Invoice	INV-10590-C4Y6G8	AAA-25215		50647	SUBSCRIPTIO	-1	-1	0	30.00	0.0
50647		5/14/2023	Sale	Sales Invoice	INV-10590-C4Y6G8	AAA-13173		50647	SUBSCRIPTIO	-1	-1	0	10.00	0.0
50647		5/14/2023	Sale	Sales Invoice	INV-10590-C4Y6G8	AAA-10876		50647	SUBSCRIPTIO	-1	-1	0	15.00	0.0
50647		5/14/2023	Sale	Sales Invoice	INV-10590-C4Y6G8	AAA-06229		50647	SUBSCRIPTIO	-1	-1	0	8.00	0.0
50647		5/14/2023	Sale	Sales Invoice	INV-10590-C4Y6G8	AAA-06227		50647	SUBSCRIPTIO	-1	-1	0	20.00	0.0
E0210		E /1E /2022	Cala	Calac Invaisa	INIV 10613 V/0T6D1	A A A 06227		E0010	CLIDECEDINTIO	ے	c	^	120.00	^ ~



Rows: 10,837 of 39,629

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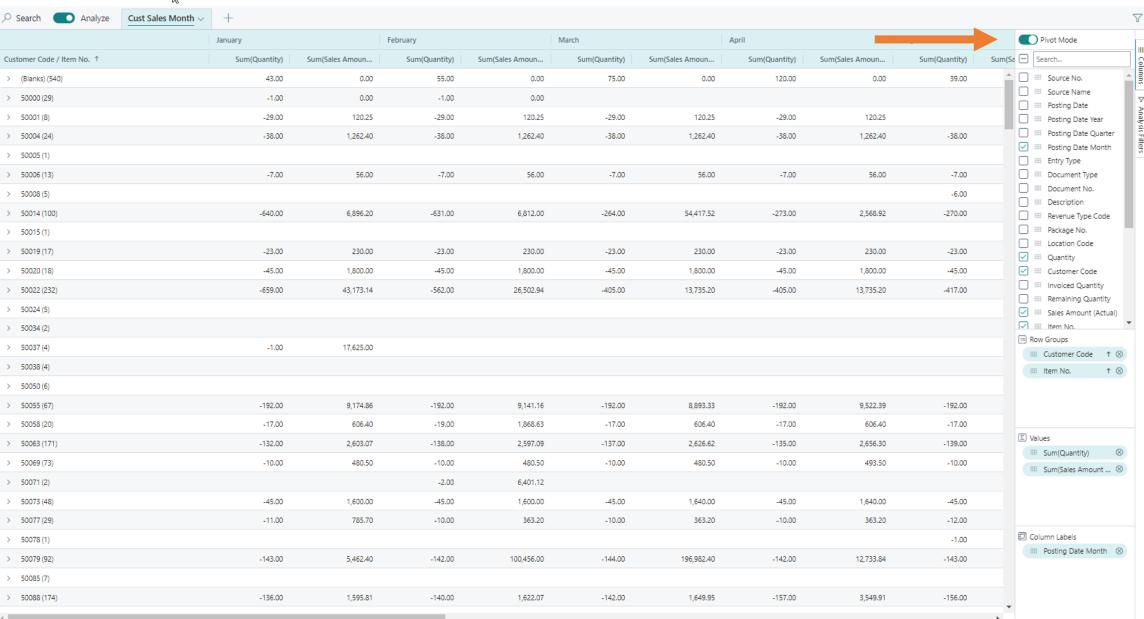


Search Analyze	Cust Sales Month $\vee$	+		_								
		August		September		October		November		December		Search
Customer Code / Item No. ↑	um(Sales Amoun	Sum(Quantity)	Sum(Sales Amoun	Sum(Quantity)	Sum(Sales Amoun	Sum(Quantity)	Sum(Sales Amoun	Sum(Quantity)	Sum(Sales Amoun	Sum(Quantity)	Sum(Sales	> Source No.
> (Blanks) (540)	0.00	40.00	0.00	134.00	0.00	54.00	0.00	38.00	0.00	55.00	<u>^</u>	> Source Name
> 50000 (29)	0.00	-5.00	0,00	-4.00	0.00	-5.00	0.00	-1.00	0.00	-66.00		> Posting Date
> 50001 (8)												Posting Date real
> 50004 (24)	1,262.40	-38.00	1,262.40	-38.00	1,262.40	-38.00	1,262.40	-38.00	1,262.40	-38,00		Equals
> 50005 (1)												2022
> 50006 (13)	56.00	-7.00	56.00	-14.00	112.00	-7.00	56.00	-7.00	56.00	-7.00		● AND ○ O
> 50008 (5)												Equais
> 50014 (100)	2,880.19	-276.00	2,958.91	-283.00	2,914.12	-277.00	2,935.20	-277.00	2,883.67	-280.00		Filter
> 50015 (1)						-1.00	5,703.50					> Posting Date Quart
> 50019 (17)	230.00	-23.00	230,00	-23.00	230.00	-23.00	230.00	-28.00	16,558.94	-23.00		> Posting Date Mont
> 50020 (18)	1,800.00	-45.00	1,800.00	-45.00	1,800.00	-50.00	7,142.38	-51.00	1,970.31	-48.00		> Entry Type
> 50022 (232)	27,659.78	-422.00	18,247.35	-407.00	21,222.45	-417.00	22,206.93	-415.00	17,738.98	-498.00		> Document Type
> 50024 (5)		-2.00	623,41			-3.00	37,201.34					> Document No.
> 50034 (2)				-2.00	55,864.80							> Item No.
> 50037 (4)												> Description
> 50038 (4)				-2.00	7,751.20	0.00	240.00					> Customer Code
> 50050 (6)												> Revenue Type Code
> 50055 (67)	9,255.21	-183.00	9,349.34	-213.00	9,542.63	-173.00	11,251.07	-173.00	9,192.14	-173.00		> Package No.
> 50058 (20)	606.40	-17.00	606.40	-17.00	606.40							> Location Code
> 50063 (171)	2,602.83	-133.00	2,654.44	-161.00	2,931.61	-131.00	2,612.39	-130.00	2,631.16	-128.00		> Quantity
> 50069 (73)	504.50	-11.00	503.50	-11.00	503.50	-11.00	503.50	-11.00	503.50	-11.00		> Invoiced Quantity
> 50071 (2)												> Remaining Quantity
> 50073 (48)	1,642.00	-45.00	1,642.00	-45.00	1,642.00			-90.00	3,284.00	-45.00		
> 50077 (29)	363.20	-10.00	363.20	-10.00	363.20	-10.00	363.20	-10.00	363.20	-10.00		> Sales Amount (Actu
> 50078 (1)												> Cost Amount (Actu
> 50079 (92)	55,868.30	-143.00	5,462.40	-144,00	100,462.40	0.00	0.00	-286.00	10,924.80	-143.00		> Cost Amount (Non
> 50085 (7)	480.00	-12,00	480.00									> Open

□ 2



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Total Rows: 39,627

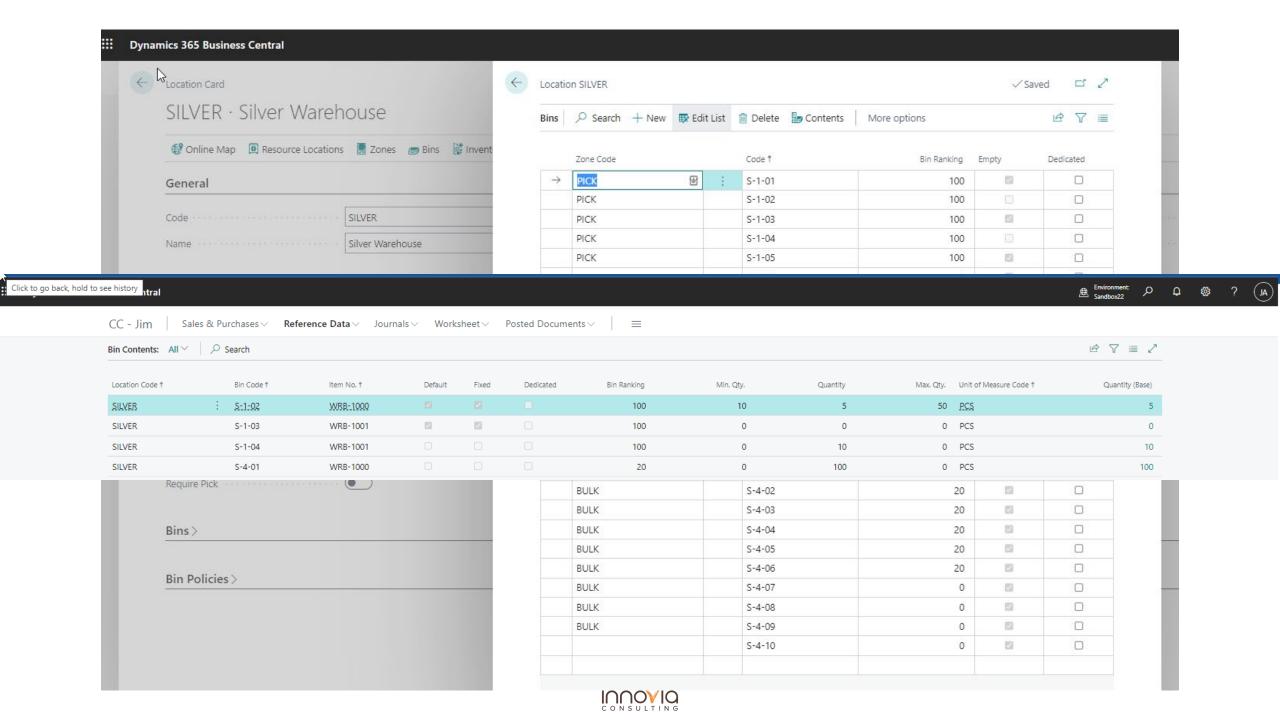


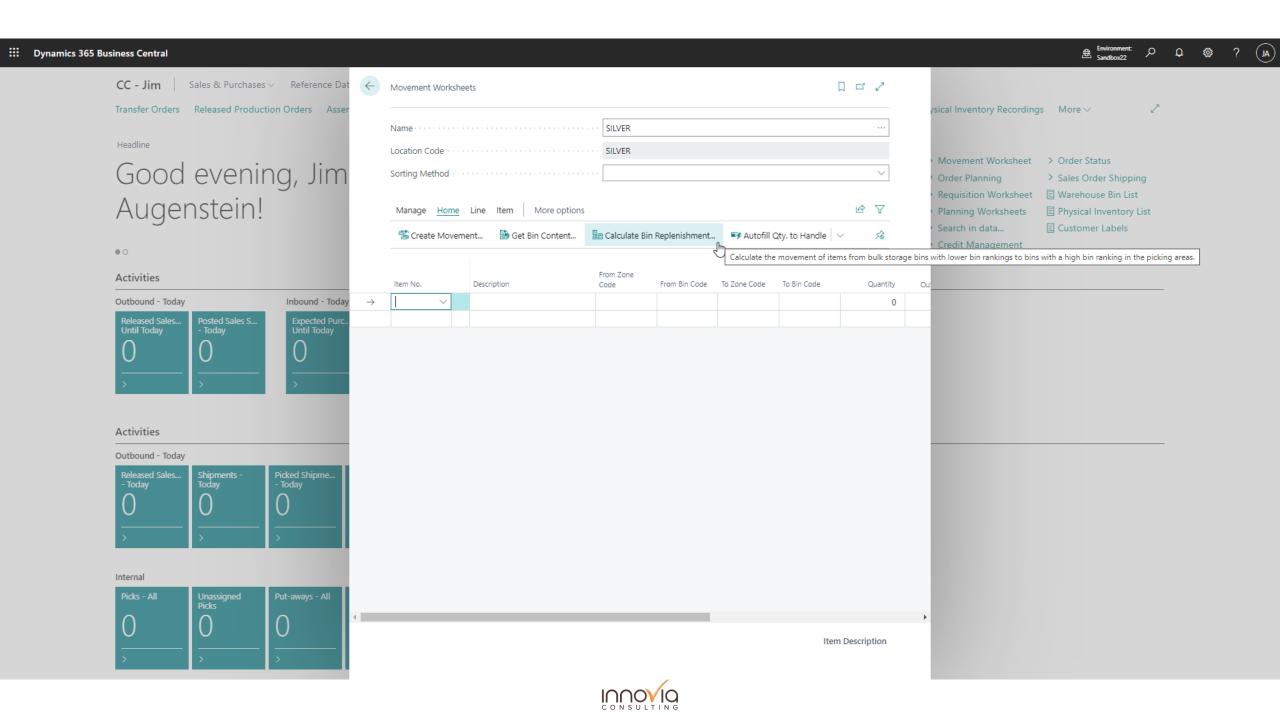


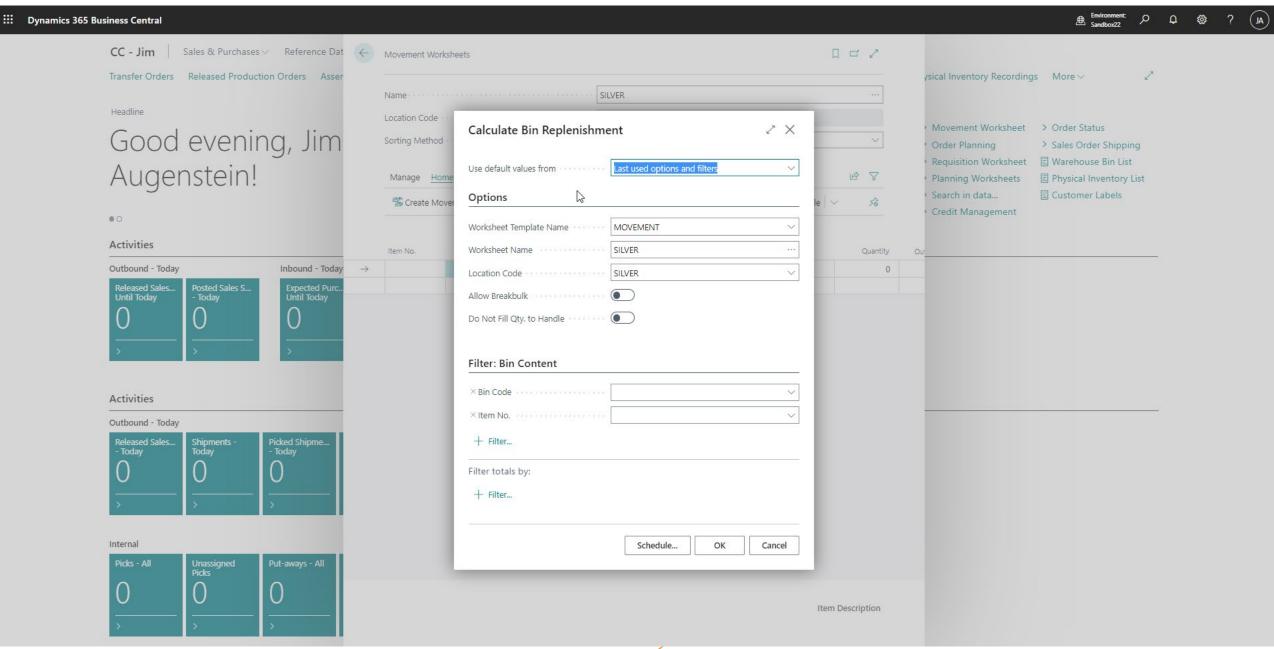
## Advanced Warehouse Features in Less Complex Locations

- ✓ Zones
- ✓ Bins
- ✓ Calculate Bin Replenishment
- ✓ Bin Capacity Policy
- ✓ Warehouse Class Check
- ✓ Special Equipment

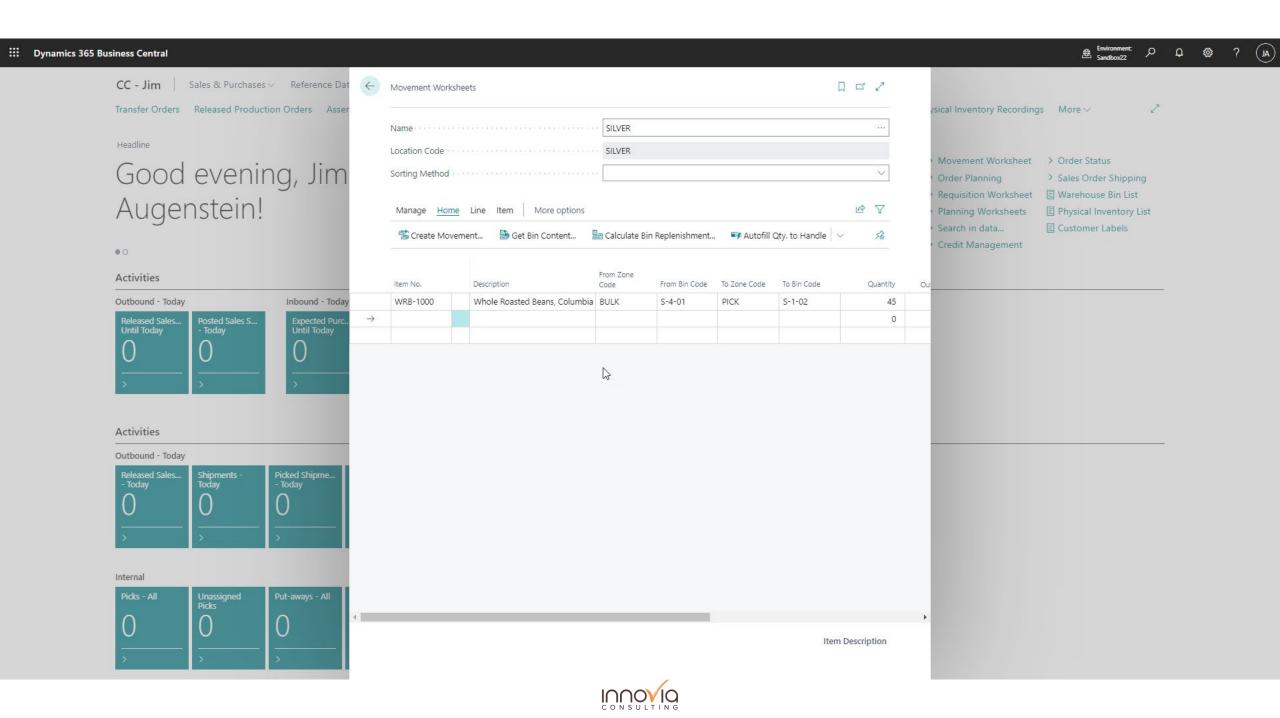










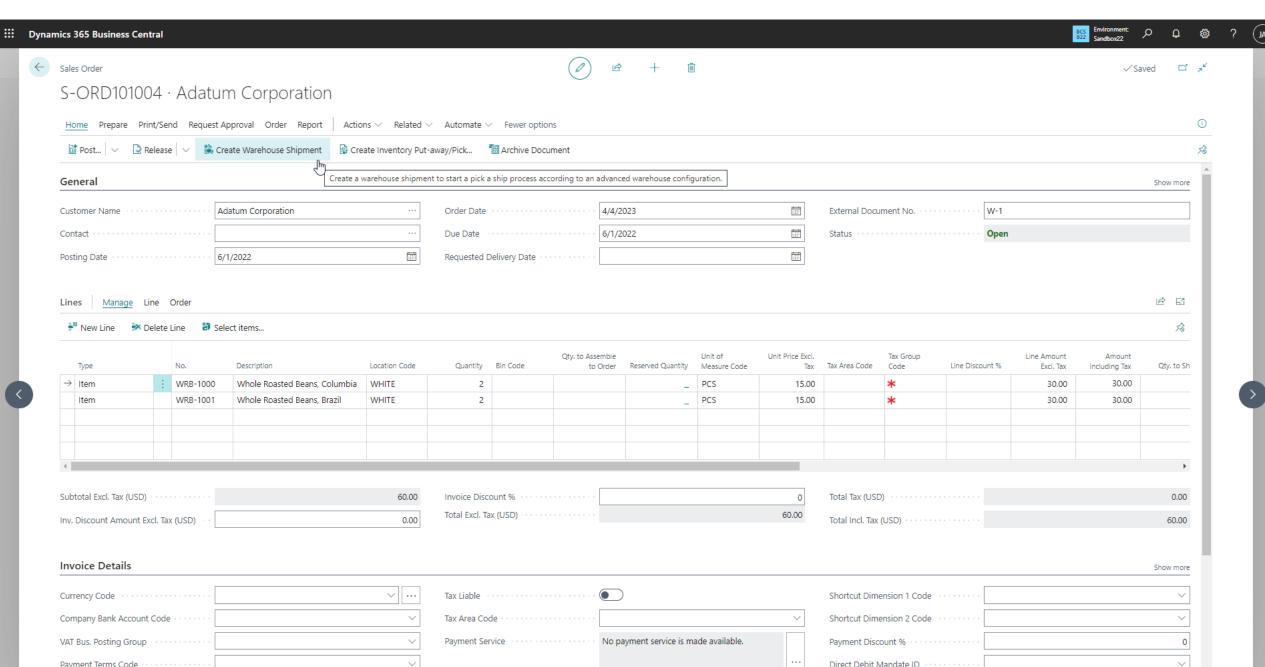


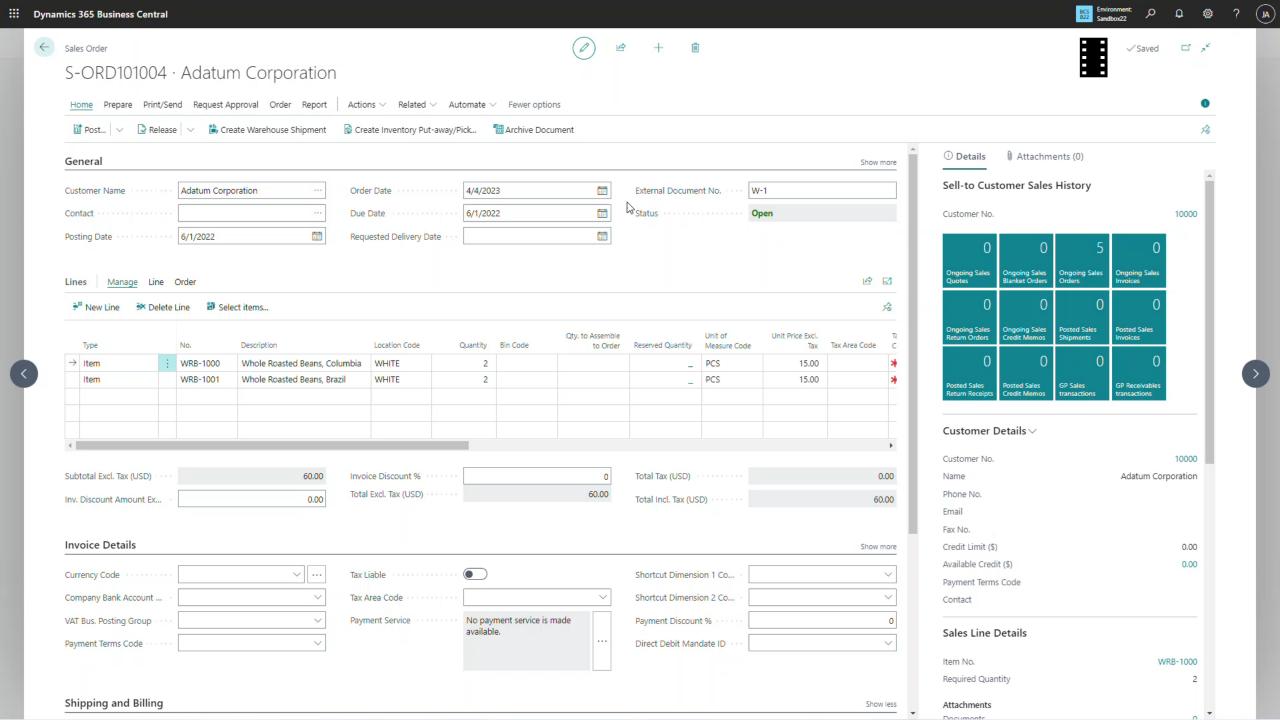


## Warehouse Honorable Mentions

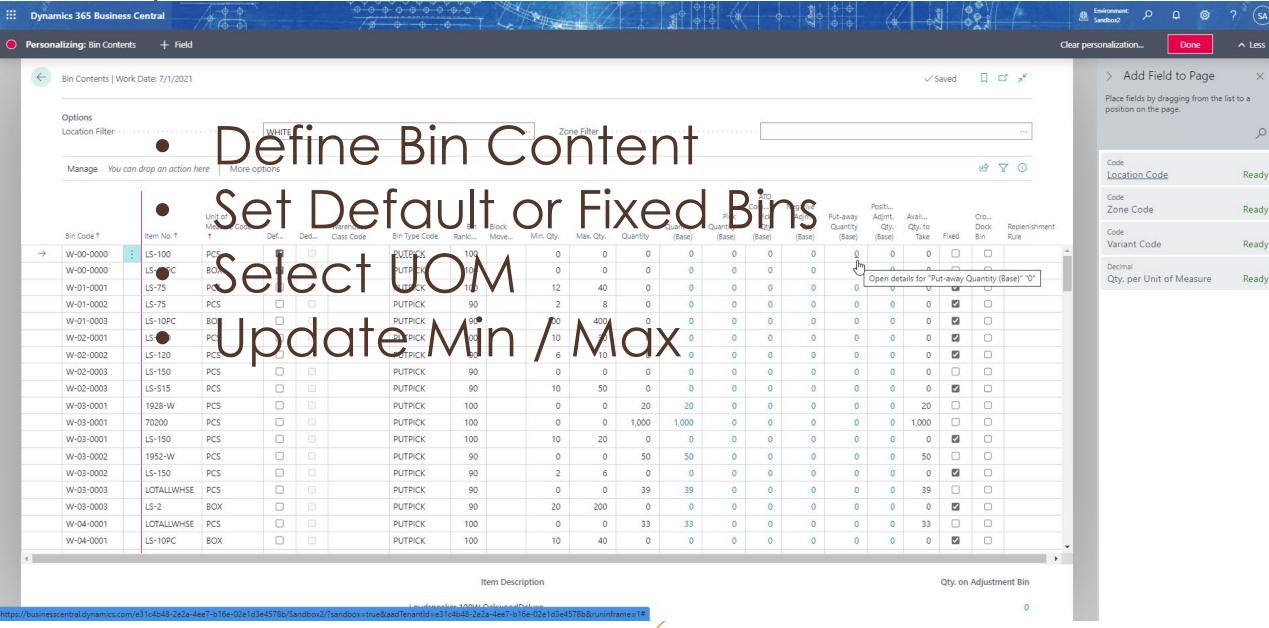


#### Auto-release Documents

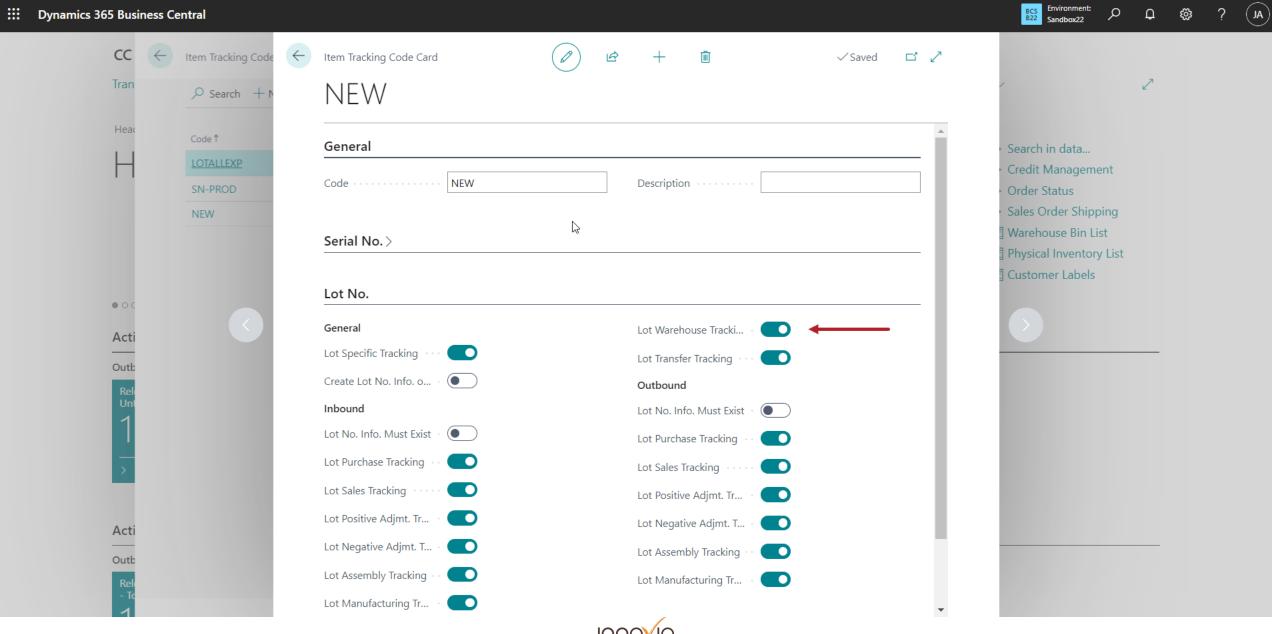




Improved Bin Contents



### Item Tracking Warehouse Enable

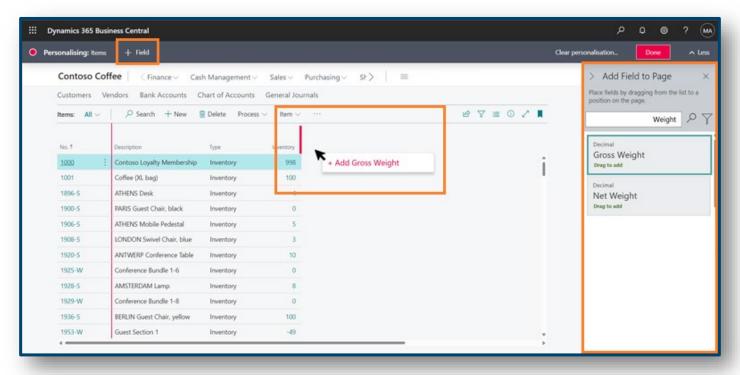


## User Experience Round UP!

New Usability Features in 2023 Wave 1



#### Personalize: All Table Fields Available!



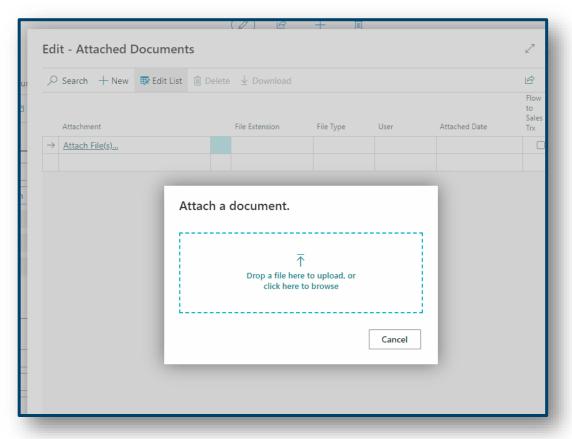
Unlocking all table fields via Personalization and Designer so they can be added to pages in their personalized workspace or by role.





## Drag & Drop To Upload Dialog

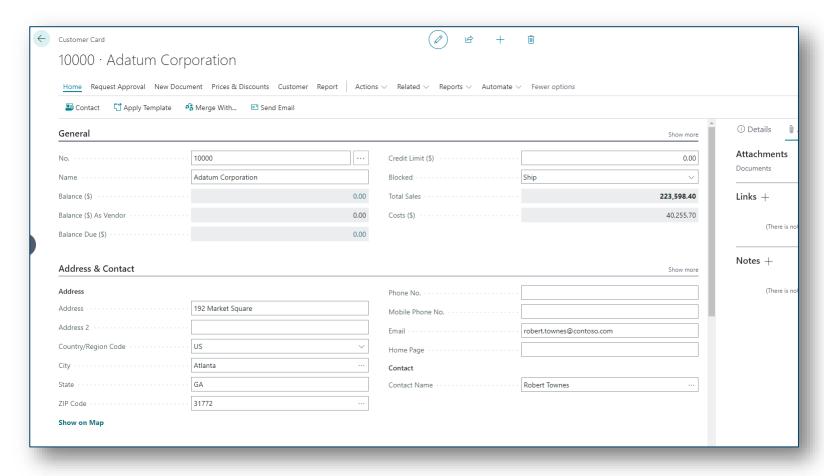
The file upload dialog in Business Central has been enhanced with a clear drop area where users can drag and drop a single file.







### Key tips in Business Central Web Client

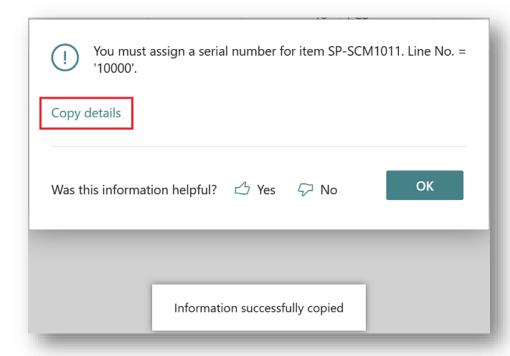


Key tips are revealed alongside the UI that can be used to navigate the User Interface utilizing your keyboard.

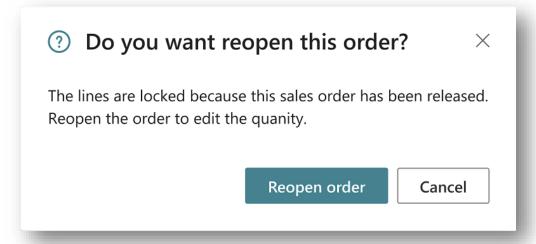




## Actionable Error Messages



Reduced clutter by adding "Copy Details"



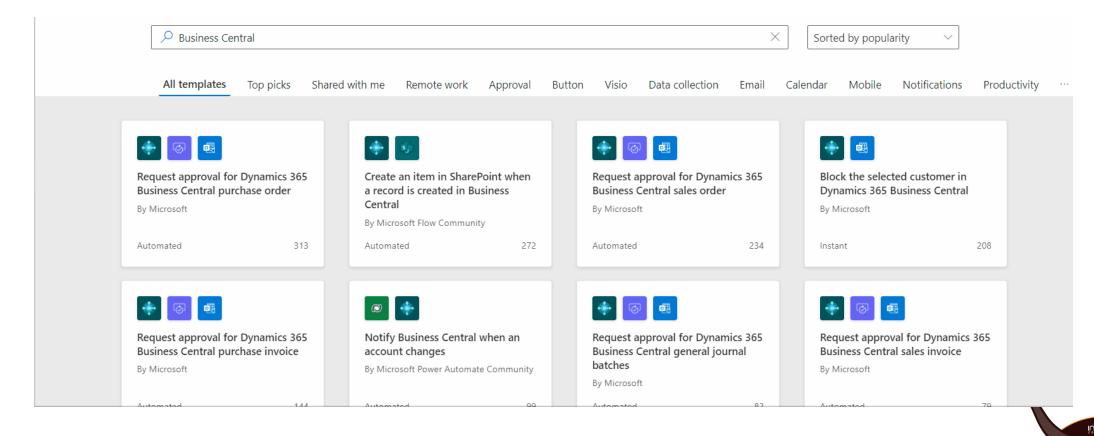
Addition of actions within an error.





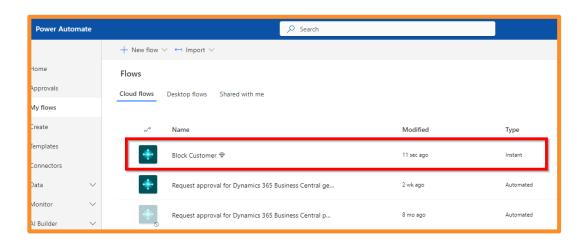


### More Power Automate Templates!

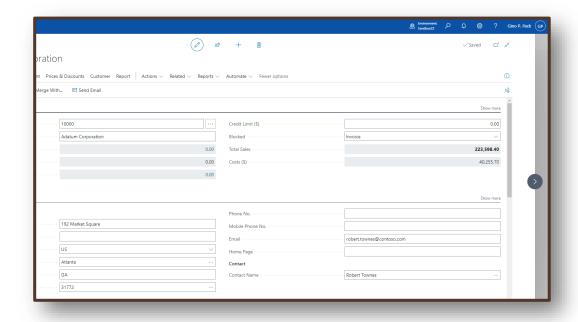




### **Embedded Flows in BC**



Create your flow in Power Automate



Run your flow within Business Central



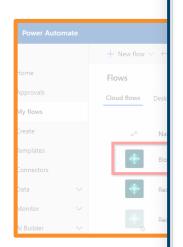


## Demo

Embedded Flows in Business Central



#### **Embedded Flows in BC**



#### Customer blocked: Adatum Corporation



Gino P. Pack <gino@genesis.support>

To 🕝 Gino Pack

- (i) This sender gino@genesis.support is from outside your organization.
- (i) This message was sent with High importance.

gino@genesis.support appears similar to someone who previously sent you email, but may not be that person. Learn why this could be a risk

#### The following customer has been blocked:

Name: Adatum Corporation

Number: 10000

Address: Atlanta, US Blocked Status: Ship

Reason: No Ship until Invoices are paid.



Enable notifications via e-mail

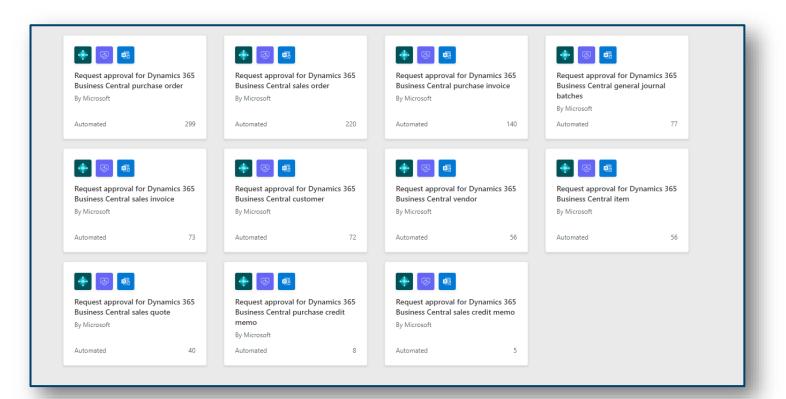






# Enhancements to Approvals

- Define workflows tied to a selected Business Central environment and company.
- ✓ Approve documents using mobile devices.
- Approve documents using Microsoft Teams.
- Support a chain of approvers and additional input.







#### Power Platform Notable Mentions

- Power Apps and Power Automate support for document attachments
- ✓ Media/image support for Business Central connectors
- ✓ Use business events to notify and trigger external systems





# Any Questions?



# Thanks for Joining Us



