

## Why Your Business NEEDS Advance Document Management with your Dynamics ERP







## TODAY'S DISCUSSION

01

Why Go Paperless with DocLink

02

Accounts Payable

03

Contract Management

04

Sales Order Processing





### POLLING

## What are your biggest challenges?

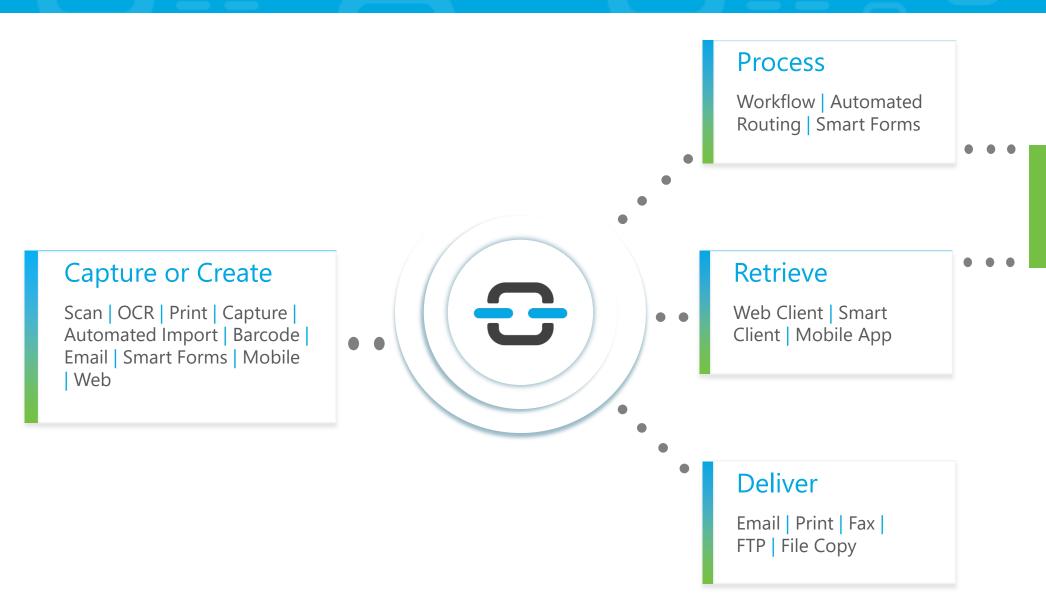
- A. Automate 2- and 3- way matching
- B. Manually intensive processes
- C. Difficulty collating documents together
- D. Preparing for audits
- E. Other



## So How Does DocLink Work?



## DocLink | Connecting People, Processes & Data



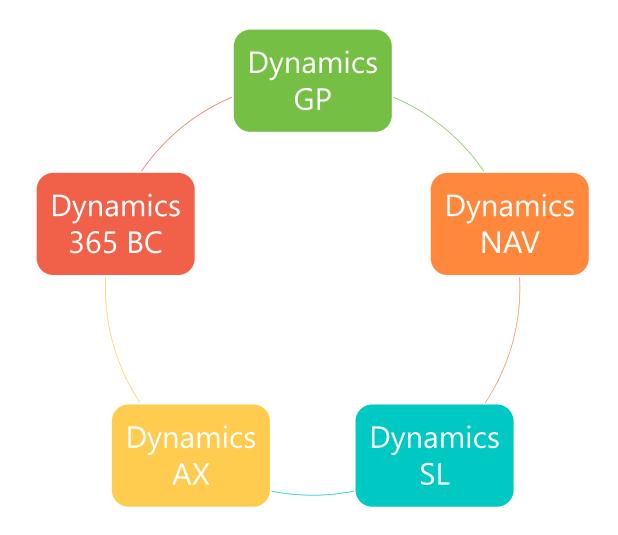
### **Dynamics**

Capture | 2-way sync | View docs

## **INTEGRATIONS**

Seamless integrations make for a robust experience between DocLink & ERP

Uninterrupted, deep integration between DocLink and ERP allows data flow side-by-side

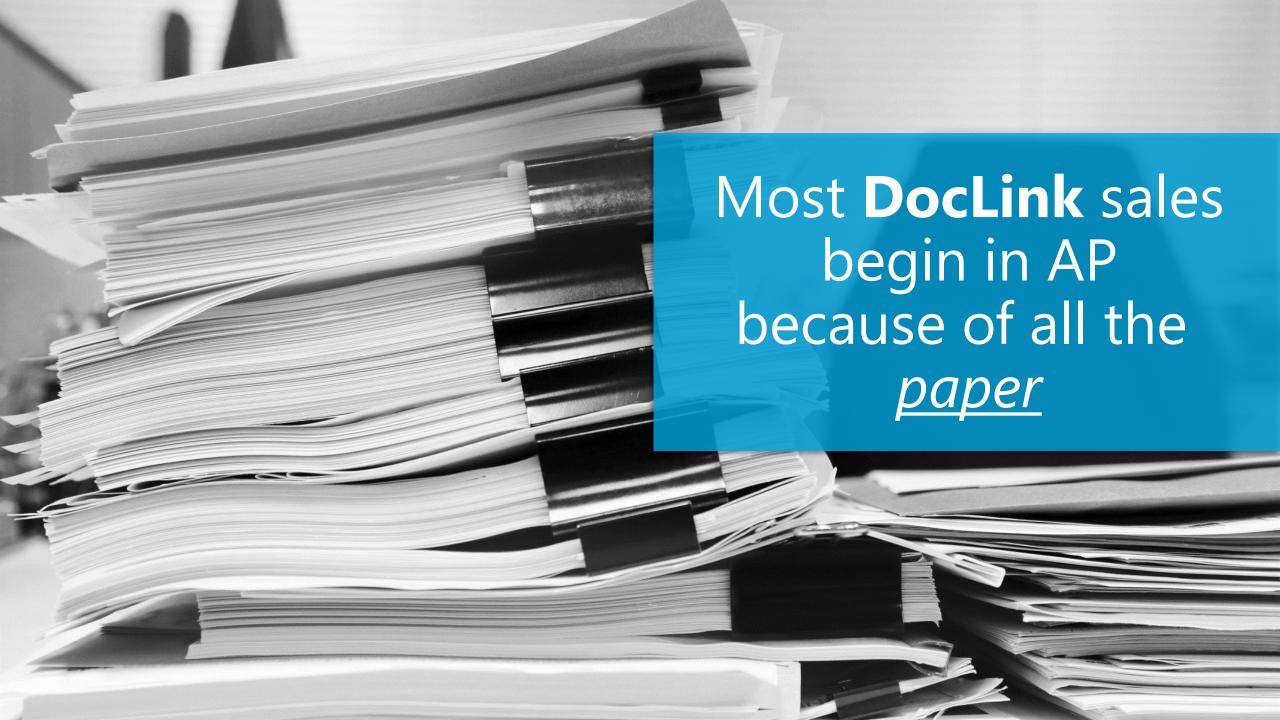






## Accounts Payable





## WHY GO PAPERLESS & AUTOMATE AP?



Accessibility to Documents



Streamline Manual Processes



Minimize Data Entry



Automated Delivery of Documents



Leverage OOB Integration



Simplify Audits

Any Document, Any Process, Anywhere...





## THE BENEFITS

Eliminates 100% of paper invoices
Reduces approval times from weeks to days/hours
Minimize or eliminate data entry to drive time/cost savings



## **COST SAVINGS**

Offsite Storage

Square Footage

Paper/Copier

Personnel

Courier/Overnight



## TIME SAVINGS

Searching

Filing

Copying

Data Entry

Approvals

Remote Access



## **STRATEGIC INITIATIVES**

Growth without adding staff

Early pay discounts

Avoid late fees

Easier audit

Compliancy

Disaster preparedness

## ACCOUNTS PAYABLE

AP is one of the most common information flow problems for all companies. DocLink extends Dynamic ERP's capabilities for greater time and cost savings.



### **Invoice Onboarding**

- Al-driven OCR
- Duplicate checking, approvals and data validation before sending to Acumatica



### Workflow

- Easy to configure and adjust process flows
- Workflow delegation
- Approvals via email, mobile app and desktop clients



### **Three-way Matching**

- Automated matching
- Exception handling

## **CASE STUDY**

## Industrial Portable Evaporative Cooling & AC Systems

They realized their need to seamlessly store, link and access documents beyond accounting and their ERP: HR, Sales Order Processing, engineering, contract management, and quality assurance.



### **Business Challenges**

Too much paper

Control & access to project files

- Need to access & link all docs associated with Engineering & Quality Assurance docs.
- For different versions

Ability for field staff to capture Quality Assurance docs Not able to track & approve submitted forms



### **DocLink Solution**

Paper completely eliminated

 No more printing, copying, scanning, distributing massive document sets

Manual processes eliminated

- Quick and easy access to complete project files
- Automated workflows, rules, triggers, & alerts



### **Results**

Better document control

Documents accessible to everyone digitally

Greater visibility, management of project documents

Seamless transition to remote workforce during pandemic

## Legal/Contract Management

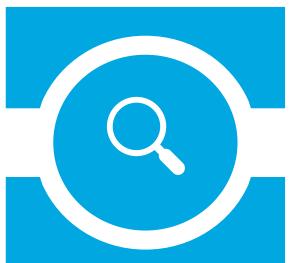


## CONTRACT MANAGEMENT



STORAGE &
MANAGEMENT OF
DOCUMENTS

Safeguard Vital Records Electronically



SEARCH & COMPLIANCE

Easy Access Anywhere, Anytime, Expiration & Retention Alerts



VERSION CONTROL/
DOCUSIGN
ELECTRONIC
SIGNATURE

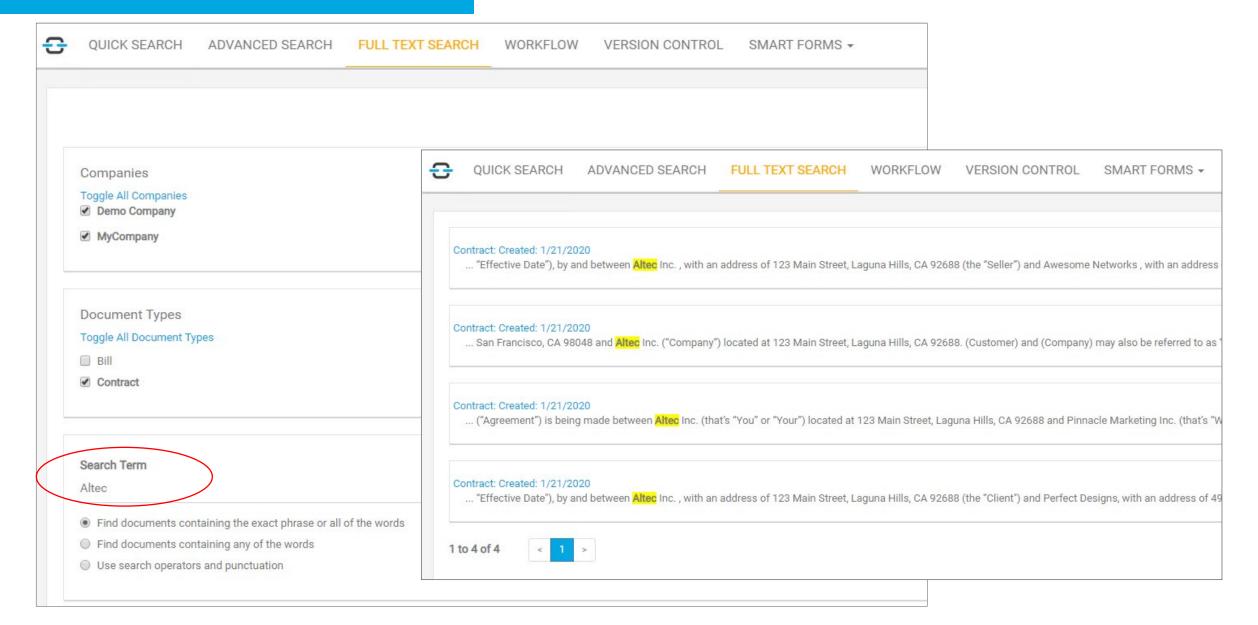
Audit Trail
Timely Approvals



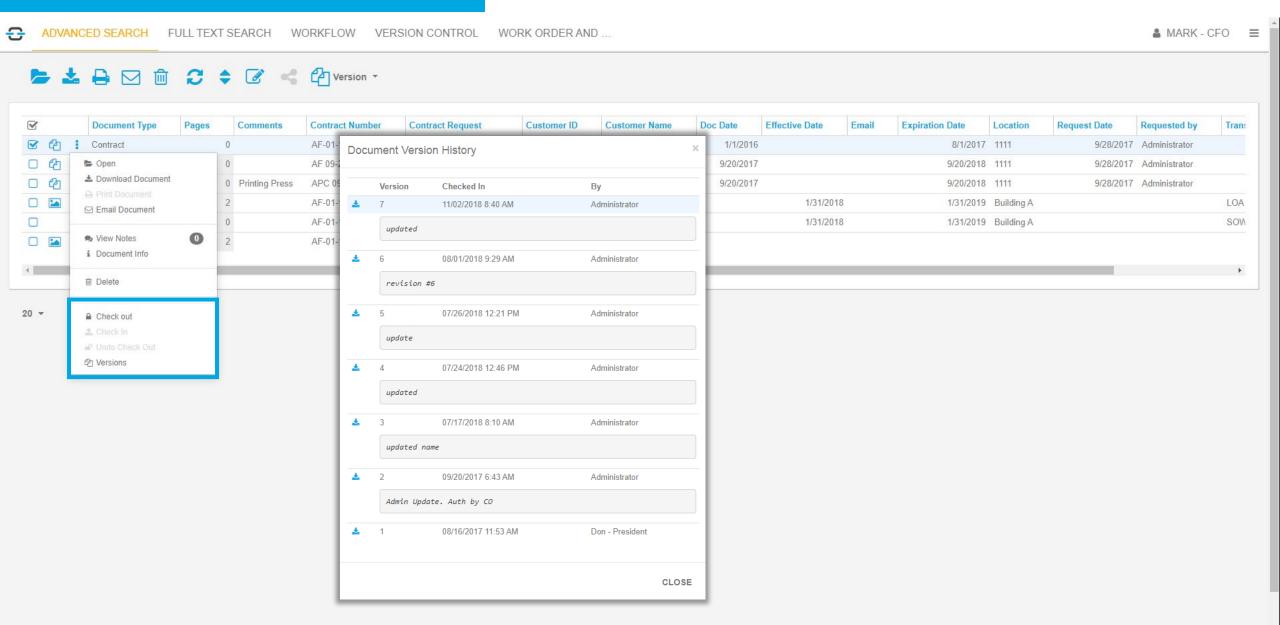
CONTRACT TEMPLATES

Reduce Data Entry & Duplicate Copies

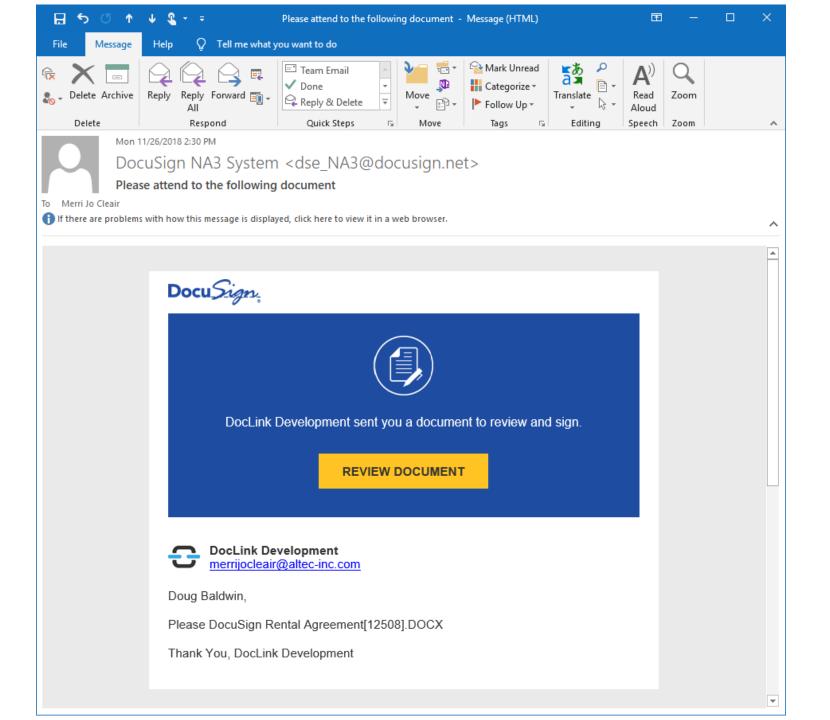
### FULL TEXT SEARCH



### VERSION CONTROL



## DIGITAL SIGNATURES



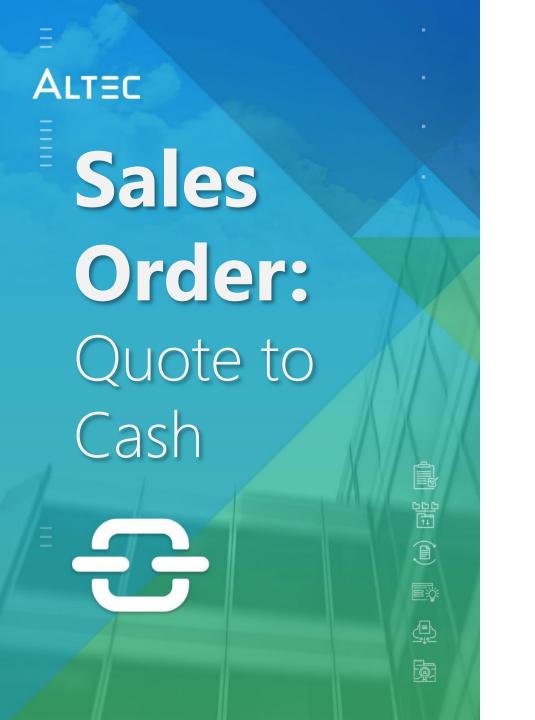
## Sales Order Processing

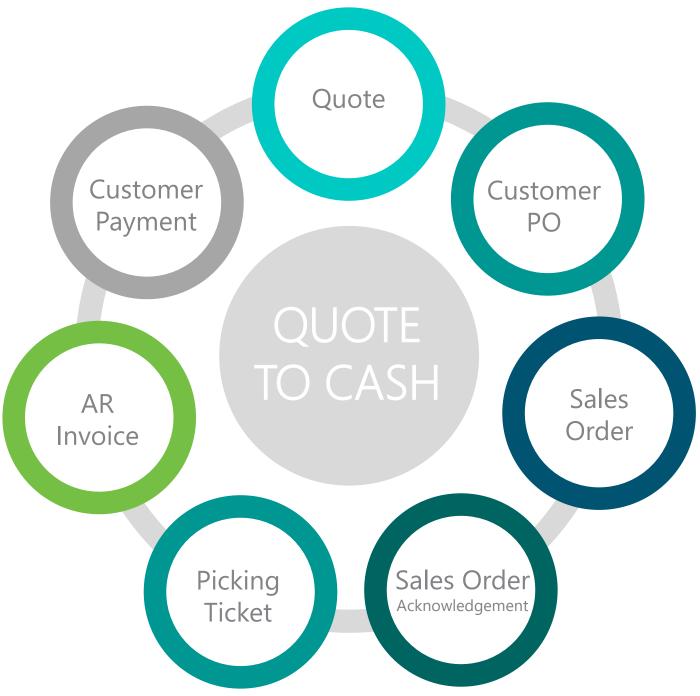


# Automation saves businesses between \$5-15 per sales order, and reduces sales order cycle times by more than 46%.



According to APQC Research





## **BENEFITS**



Reduce or eliminate data entry



Control approval cycle



Quickly distribute AR invoices & backup

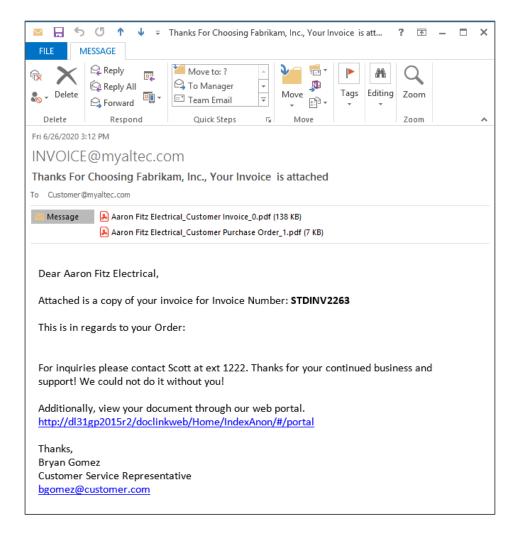


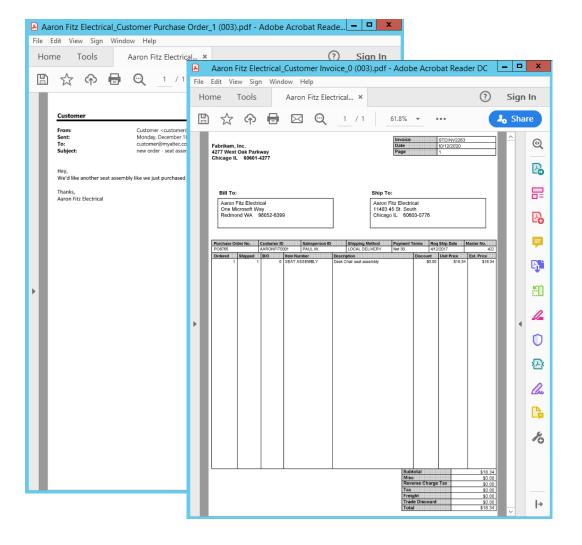
Frees staff for value-add tasks





### AR INVOICES WITH SUPPLEMENTAL DOCS









## **CASE STUDY**

## **American Fruits** and Flavors

AFF was growing rapidly & needed to automate and streamline their processes. In AR, an entire trailer was necessary to store all of the paper.

90%

Decrease in time spent on AR invoices



### **DocLink Solution**

- Accounting Implementation
- Automated routing of AR Invoice & supporting documents
- Supporting documents are easily accessible for invoices/sales
- Instituted a variety of permissions for users across departments



### Results

- 90% decrease in time spent on AR invoices
- Growth without adding AR headcount
- Eliminated physical storage



## What departments are you looking to improve or enhance?

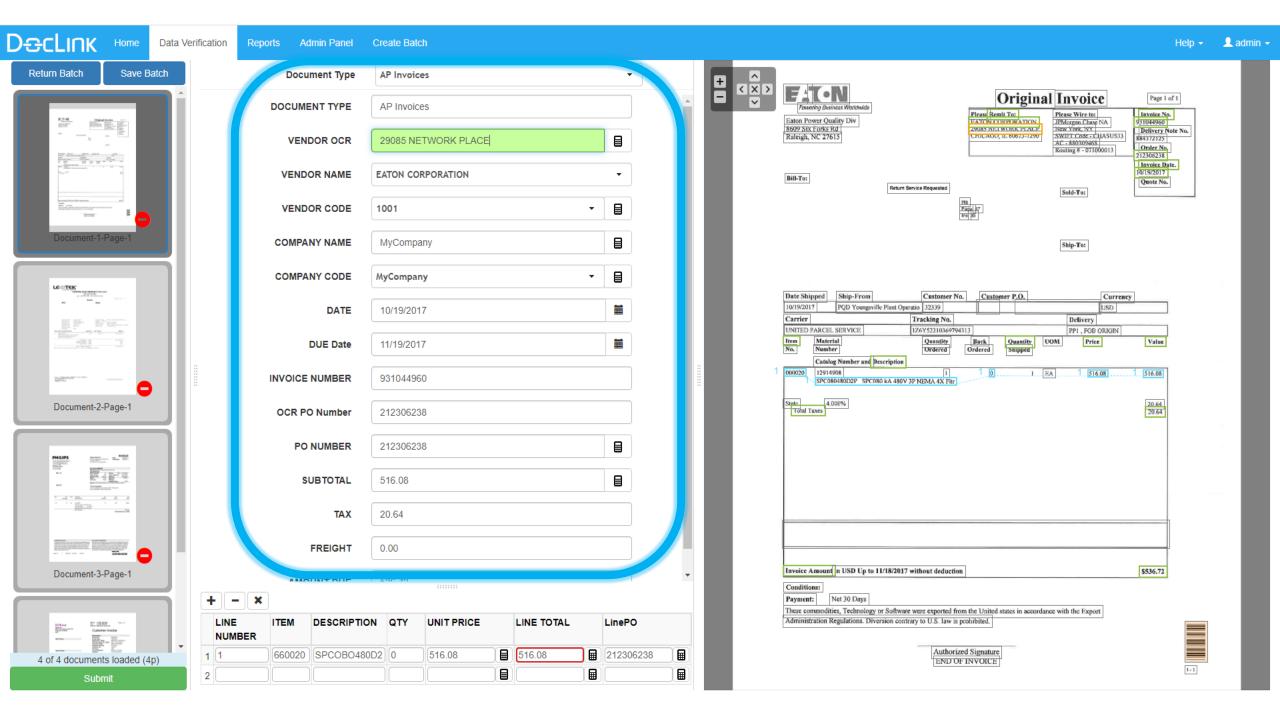
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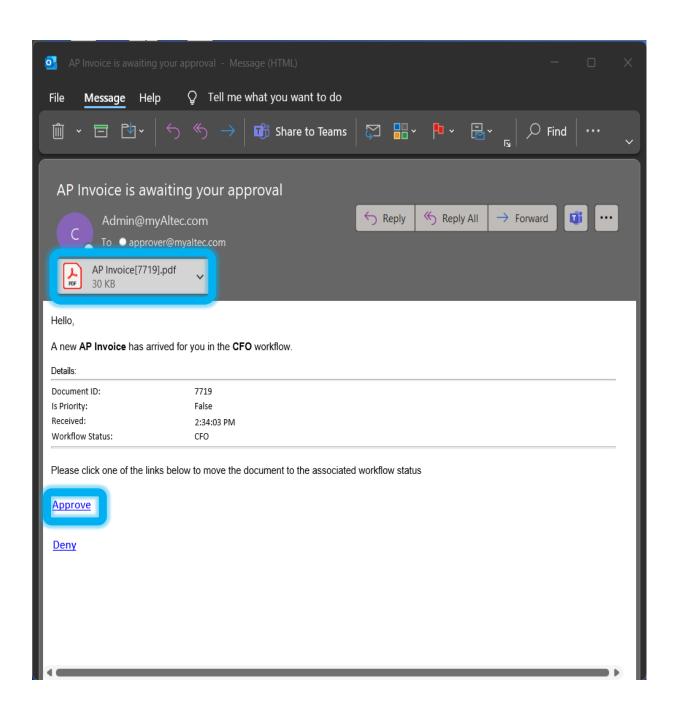
- A. Accounts Payable
- B. Contracts Management
- C. Sales Order Processing
- D. All

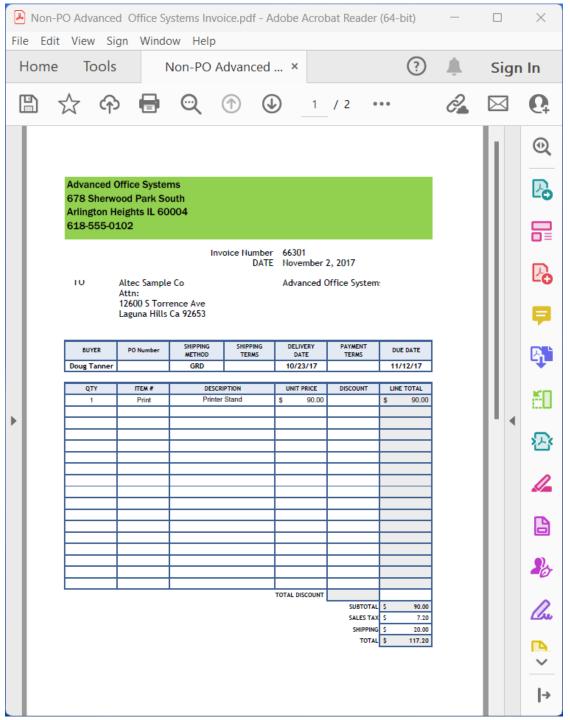


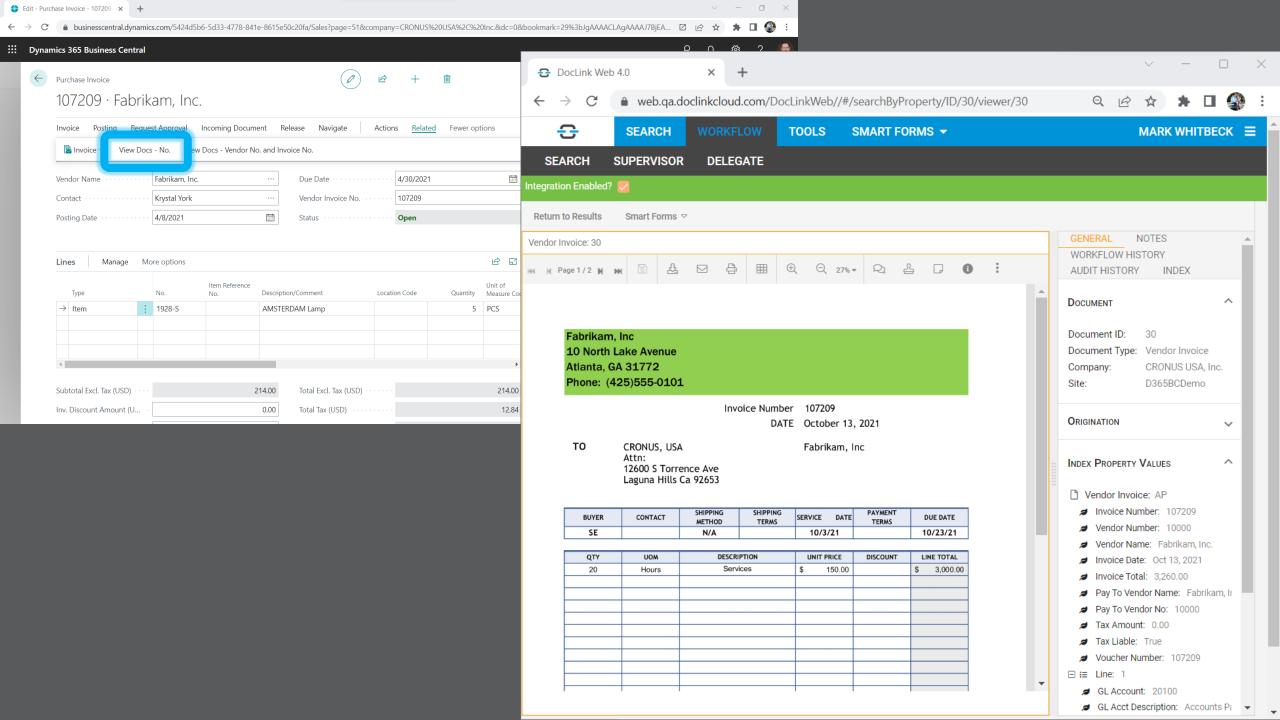
## AP Automation





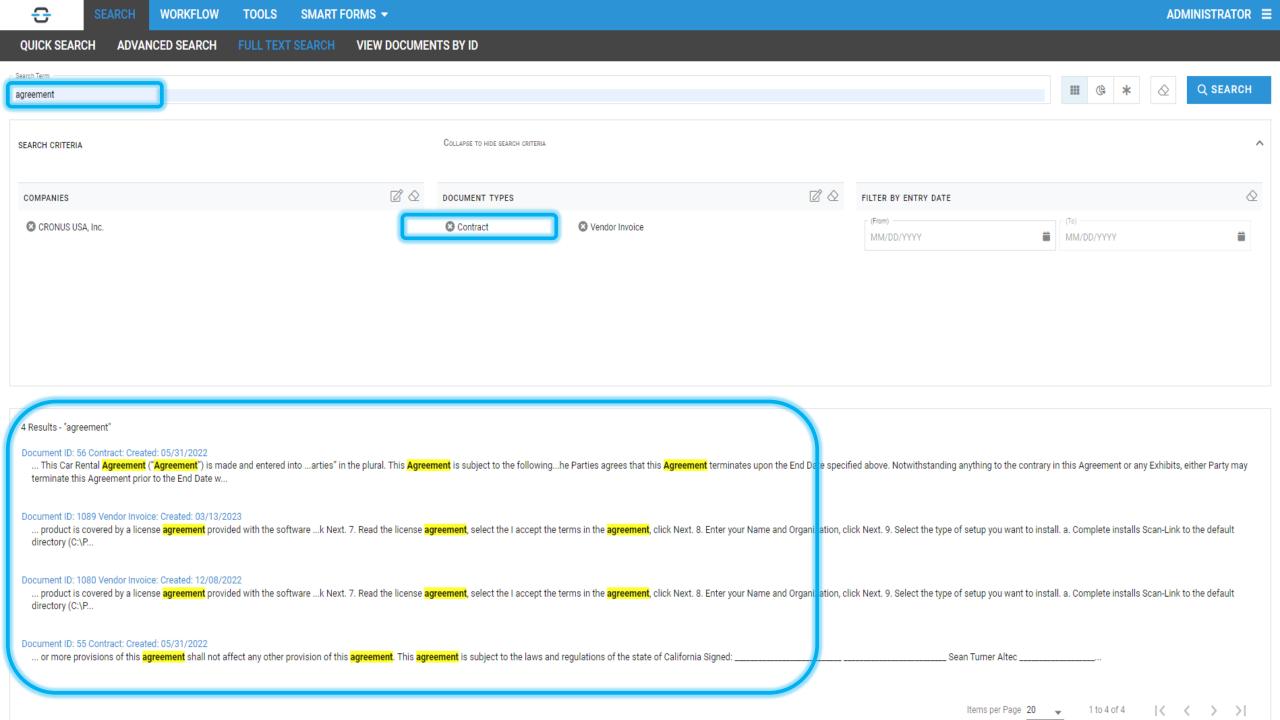






## Contract Management





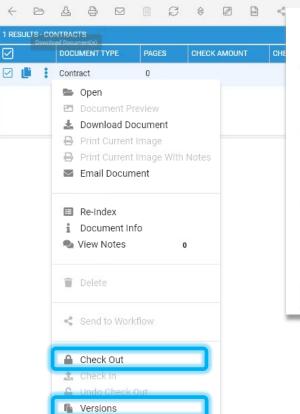


AIRWAY

ms per Page 20 🐷

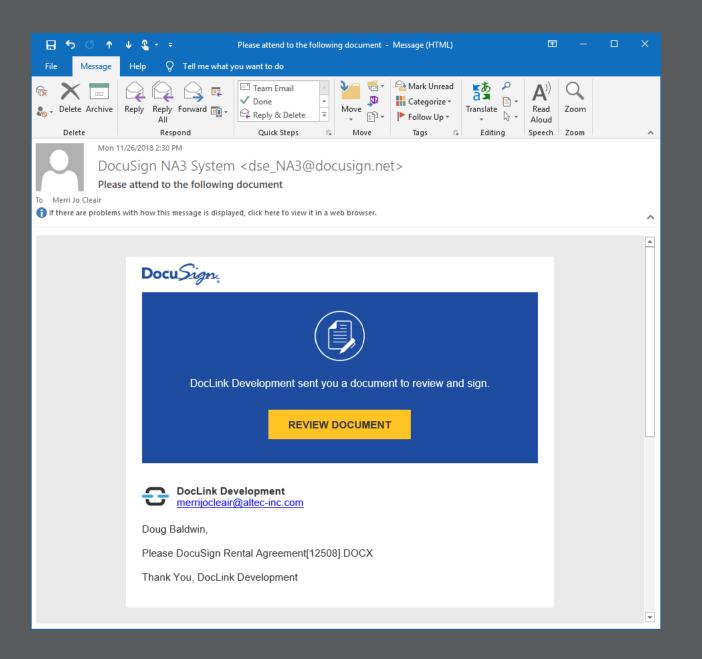
Airway Property

1 to 1 of 1 | < < > > |



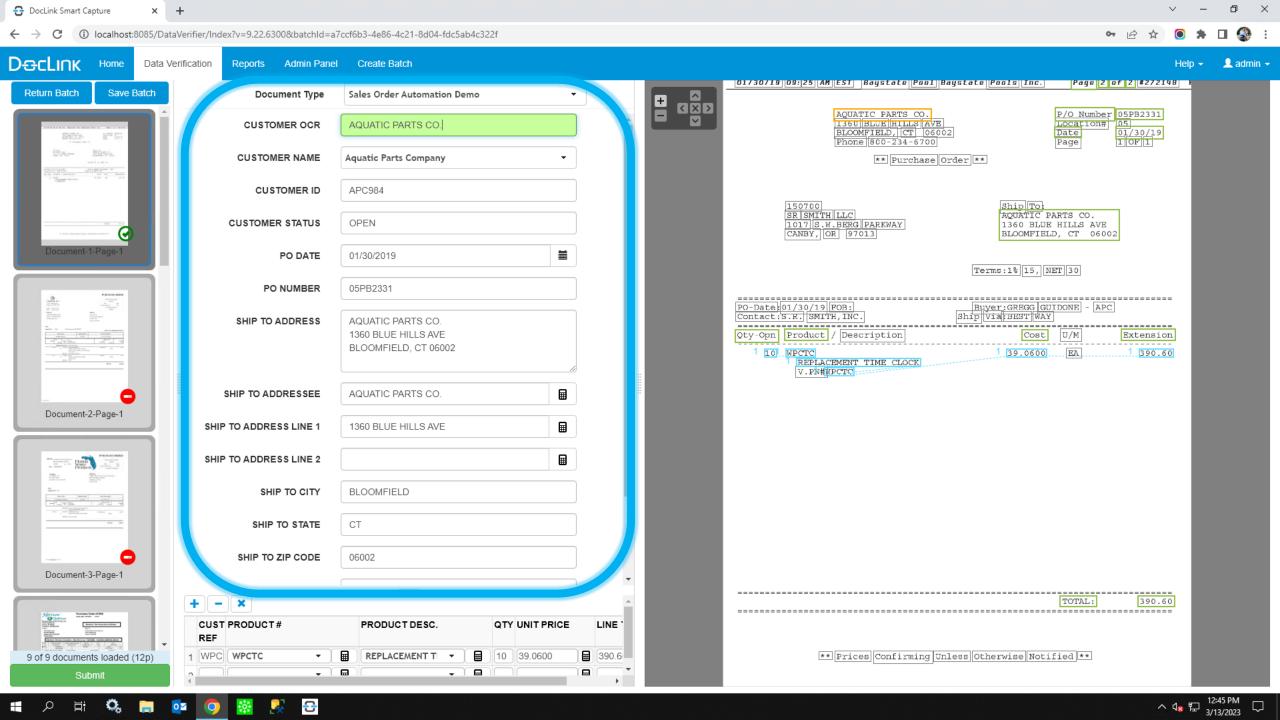
VERSION 1F	CHECKED IN	ву
4	2021-01-15 09:57:50	Cheryl Contreras - AP
made some updates		
3	2021-01-15 09:12:13	Administrator
2	2017-08-03 10:58:10	Administrator
Ver 2		
1	2017-08-03 10:57:10	Administrator
		Items per Page 20
Download Close		

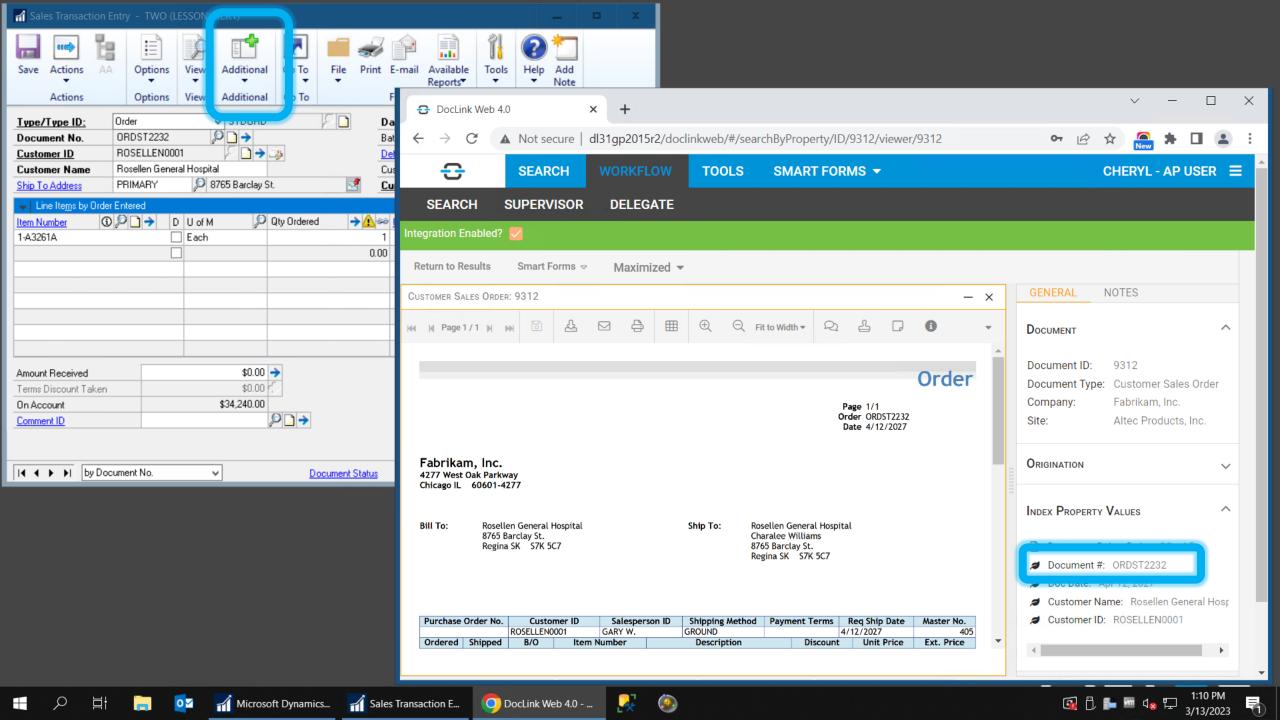


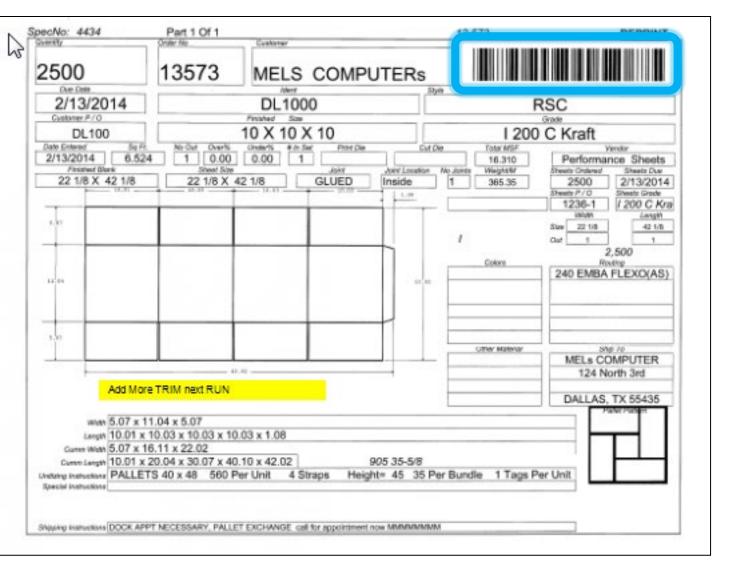


## Sales Order Processing









### C.O.D. Delivery Receipt



Delivery Receipt No 971 Skipping Date: 2/13/2014

Page: 1

Step To: MELs COMPUTER

124 North 3rd

Sold To: 124 North 3rd

4,893

DALLAS, TX 55435

DALLAS, TX 55435

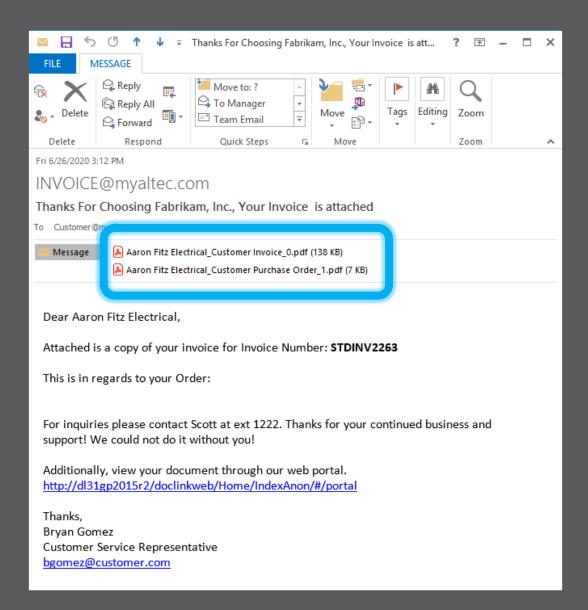
CAROL JOHNSON			Our Truck		OUR TRUCK			Destination
Ng	Release Questly	Order No/Description	Costoner P.O. Number	Links Links	# Por Linit	Ship Qty	P C	Weight
	2500 EA	13873-1-1 DL1000 24434-1- 10 x 10 x 10 RSC I 200 C Kruft 42/28W42	DL100	3	250	790 EA	p	
		DOCK APPT NECESSARY, PALLET EXCH call for appointment new MARAMANIAM	ANGE Order To	nd .		790		271

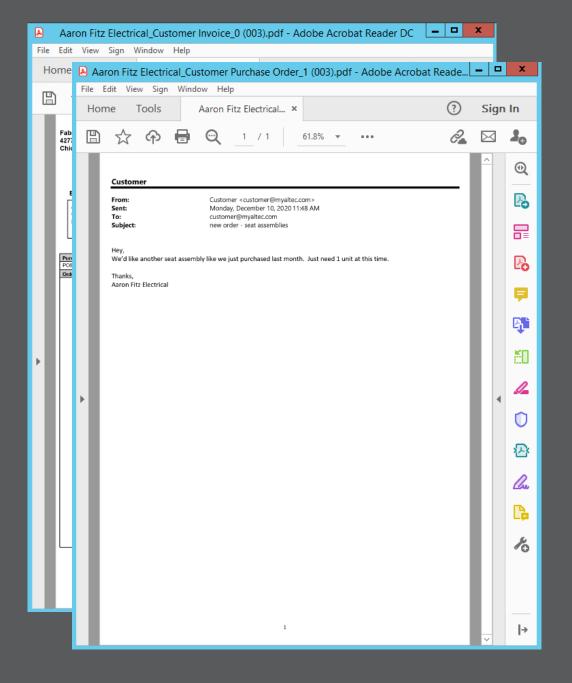
Total SQA:

Received thy.

to: Time:

Total Weight







- Capture & Delivery of Quotes/Order Acknowledgements
- 2 Integration & Automatic SO Creation
- Handling of Signed Picked Tickets & Delivery Tickets
- 4 Auto-delivery of AR Invoices & Back Up
- Integration & Retrieval of Documents
- 6 AR Aging Notification/Alert

## Declink

Document Management & Business Process Automation Streamline Processes, Eliminate Data Entry, Easy Access to Documents

### AP Automation (+3 way matching) & Beyond



### **ACCOUNTS RECEIVABLE**

- Get invoices out quickly & easily
- Improve customer service
- Access supplemental documentation



#### FIELD SERVICE

- · Access to documents in the field
- Record service call details
- Upload images/signed receipts instantly



### **HUMAN RESOURCES**

- Expedite employee application review
- Automate onboarding processes
- Manage HR compliance & labor audits



#### FACILITIES MANAGEMENT

- Account for service request work
- Maintain timed routine procedures
- Manage multiple content pieces for projects



#### LEGAL

- Version control & full text search
- DocuSign integration
- Monitor expiration & retention dates



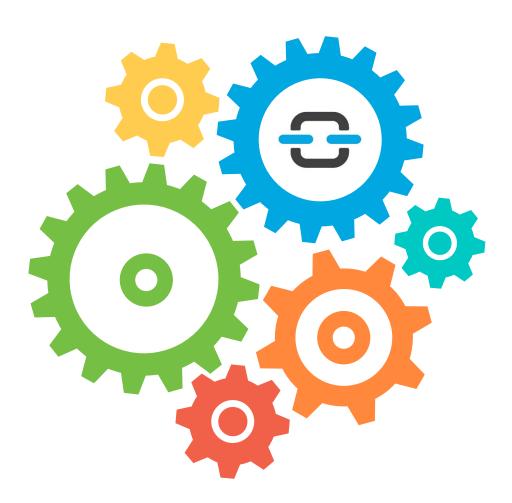
#### SALES ORDER PROCESSING

- Reduced cycle times
- Seamless ERP integration
- Easy access for best customer service

## **KEY DIFFERENTIATORS**

	01	Enterprise wide solution – AP & Beyond
	02	OCR & automated matching
●→◆ ■←●	03	Configurable workflow w/ automation rules
	04	Support your remote workforce: web & mobile
	05	Electronic "Smart Forms" configured to collect data for processing
	06	Perpetual, Subscription and DocLink CLOUD offerings

### THINGS TO THINK ABOUT





### **Document Management & Workflow**

- Is important to business process optimization and cost savings
- Integral to strategic planning initiatives.



### **Grow to Fit Your Needs**

• Choose a solution that is scalable to both specific department needs and enterprise-wide.



### **Hard and Soft Costs**

- Manual processes are expensive, both in hard and soft dollar calculations.
- Think about processes and where it fits in your strategy.



### **Map Your Processes**

- Think about the cost implications at each step.
- What's broken and where you should spend time to fix it.
- Can be used to set a budget.





### POLLING

## What did you learn from today's webinar?

- A. DocLink provides capabilities for in-office as well as remote workers
- B. DocLink extends the functionality of your ERP
- C. DocLink works across many departments
- D. We could use this! Ready to learn more, contact me!



## DecLink

# Are You Ready To Take Everything





Please Use this Code to Access Your Survey

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