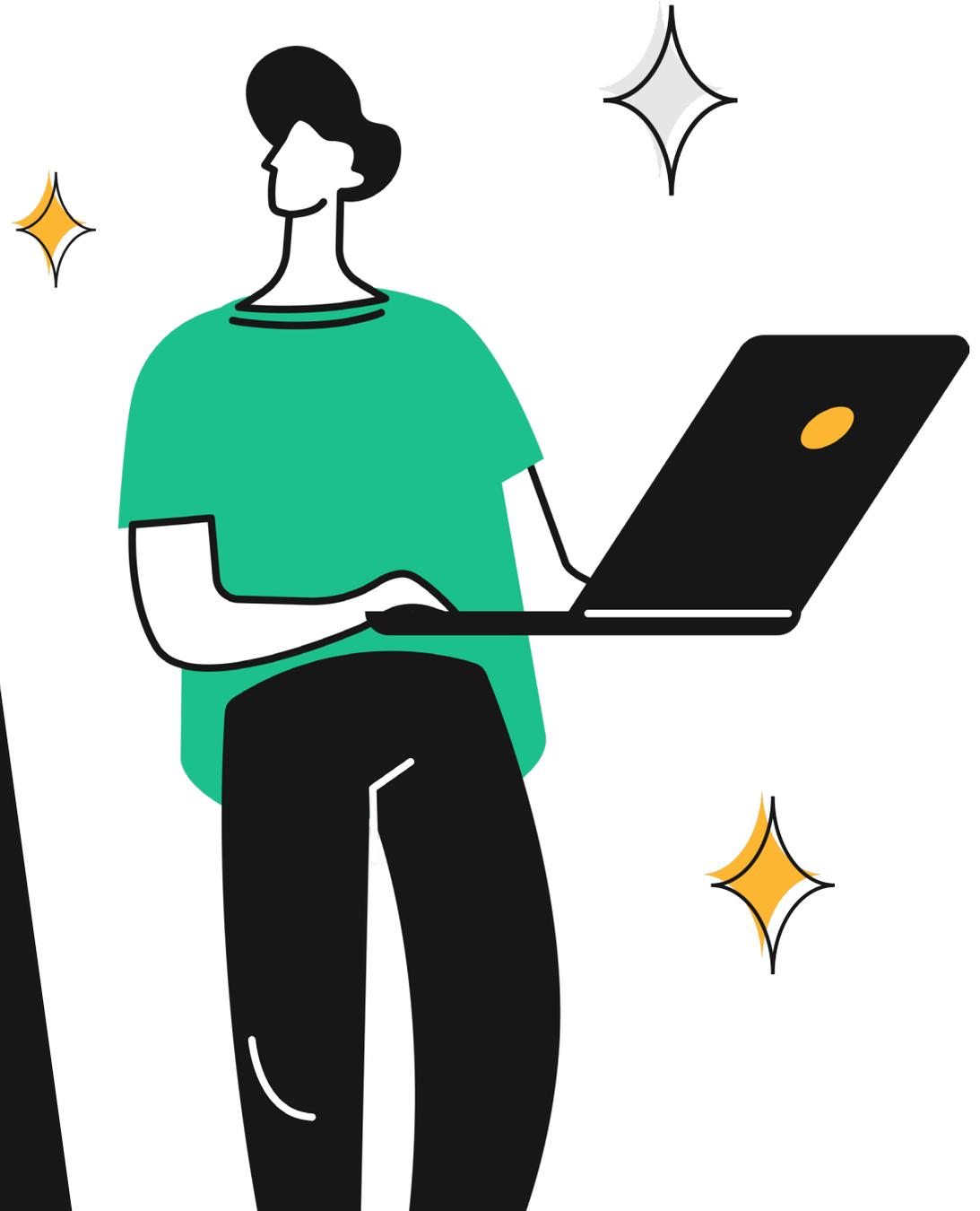




**Put A/R  
Collections on  
Autopilot with  
iSolutions**



# Features

## Invoice to Cash

- Automatic Email
- Embedded Payment Links
- Elimination of Double Entry
- Customer Payment Portal

## Collections

- Customer Collections
- Collection Manager
- Collection Action List
- Collection Reminders

## Sales Order Deposits

# Automatic Email

- Customers will automatically receive their Invoice by email without having to hit print/send
- Configurable by customer with the document profile setting

The screenshot shows the Dynamics 365 Business Central interface for a Customer Card. The customer is identified as '20000 · Trey Research'. The 'General' section contains various fields, with the 'Document Sending Profile' dropdown menu highlighted in yellow and set to 'EMAIL'. Other fields include 'No.' (20000), 'Name' (Trey Research), 'Salesperson Code' (JO), 'Balance (\$)' (3,046.12), 'Balance Due (\$)' (3,046.12), 'Credit Limit (\$)' (0.00), 'Blocked' (dropdown), 'Collector' (RMCBEE), 'Collections Plan' (dropdown), 'Responsibility Center' (dropdown), 'Service Zone Code' (dropdown), 'Total Sales' (45,931.40), 'Costs (\$)' (23,300.20), 'Profit (\$)' (20,660.40), 'Profit %' (47.0), and 'Last Date Modified' (8/24/2021). The right-hand pane shows 'Details' and 'Attachments (0)', with a 'Customer Picture' section displaying a photo of a woman. Below the photo is the 'Sell-to Customer Sales History' section, showing 'Customer No.' as 20000.

General	
No.	20000
Name	Trey Research
IC Partner Code	
Balance (\$)	3,046.12
Balance Due (\$)	3,046.12
Credit Limit (\$)	0.00
Blocked	
Collector	RMCBEE
Collections Plan	
Salesperson Code	JO
Responsibility Center	
Service Zone Code	
Document Sending Profile	EMAIL
Total Sales	45,931.40
Costs (\$)	23,300.20
Profit (\$)	20,660.40
Profit %	47.0
Last Date Modified	8/24/2021



# Embed Payment Links in Your Invoices

- Customer receives a Click to Pay on each invoice
- Leverage the out of box Payment Service function with core BC
- Ability to pass Convenience Fees off to your customer

The screenshot displays the Dynamics 365 Business Central interface for a 'Posted Sales Invoice' (PS-INV103328) for 'Trey Research'. The interface includes a navigation bar at the top with 'Dynamics 365 Business Central' and 'Sandbox\_Demo'. Below the navigation bar, there are icons for back, edit, add, and delete. The main content area shows the invoice details, including a table of items and summary fields for taxes and discounts. The 'Invoice Details' section is expanded, showing various fields such as Currency Code, Shipment Date, Payment Terms Code, and Payment Service. The 'Payment Service' field is highlighted with a yellow box and set to 'iSolutions Payments'. Other fields include Department Code (SALES), Customergroup Code (MEDIUM), Payment Discount % (0), Direct Debit Mandate ID, Tax Liable (toggle), and Tax Area Code (CHICAGO, IL).

Item	Quantity	Unit	Price	Tax	Location	Description	Total
1906-S ATHENS Mobile Pedestal	4	PCS	433.60	CHICAGO, IL	FURNITURE	1,734.40	

Summary Fields:

Invoice Discount Amount Excl. Tax	0.00	Total Tax (USD)	86.72
Total Excl. Tax (USD)	1,734.40	Total Incl. Tax (USD)	1,821.12

Invoice Details:

Currency Code		Department Code	SALES
Shipment Date	8/25/2021	Customergroup Code	MEDIUM
Payment Terms Code	14 DAYS	Payment Discount %	0
Payment Service	iSolutions Payments	Direct Debit Mandate ID	
		Tax Liable	<input type="checkbox"/>
		Tax Area Code	CHICAGO, IL



# Elimination of Duplicate Entry

- Automatically post to the Customer Ledger
- Option to make Bank Deposit funding entry

Dynamics 365 Business Central

Sandbox\_Demo

Merchant

Sample Merchant (496160873887)

New Process Settings More options

**Posting**

**NUMBERING**

Cash Receipt No.s ..... IPAY

Journal Template ..... CASHRCPT

Batch Name ..... GENERAL

**CASH RECEIPTS**

Account Type ..... G/L Account

Account No. .... 20500

Currency Code .....

Auto Post Cash Receipt .....

Use Apply-to Posting Descr. ....

**CONVENIENCE FEES**

Auto Convenience Fee .....

**Funding**

Enable Funding .....

Account Type ..... Bank Account

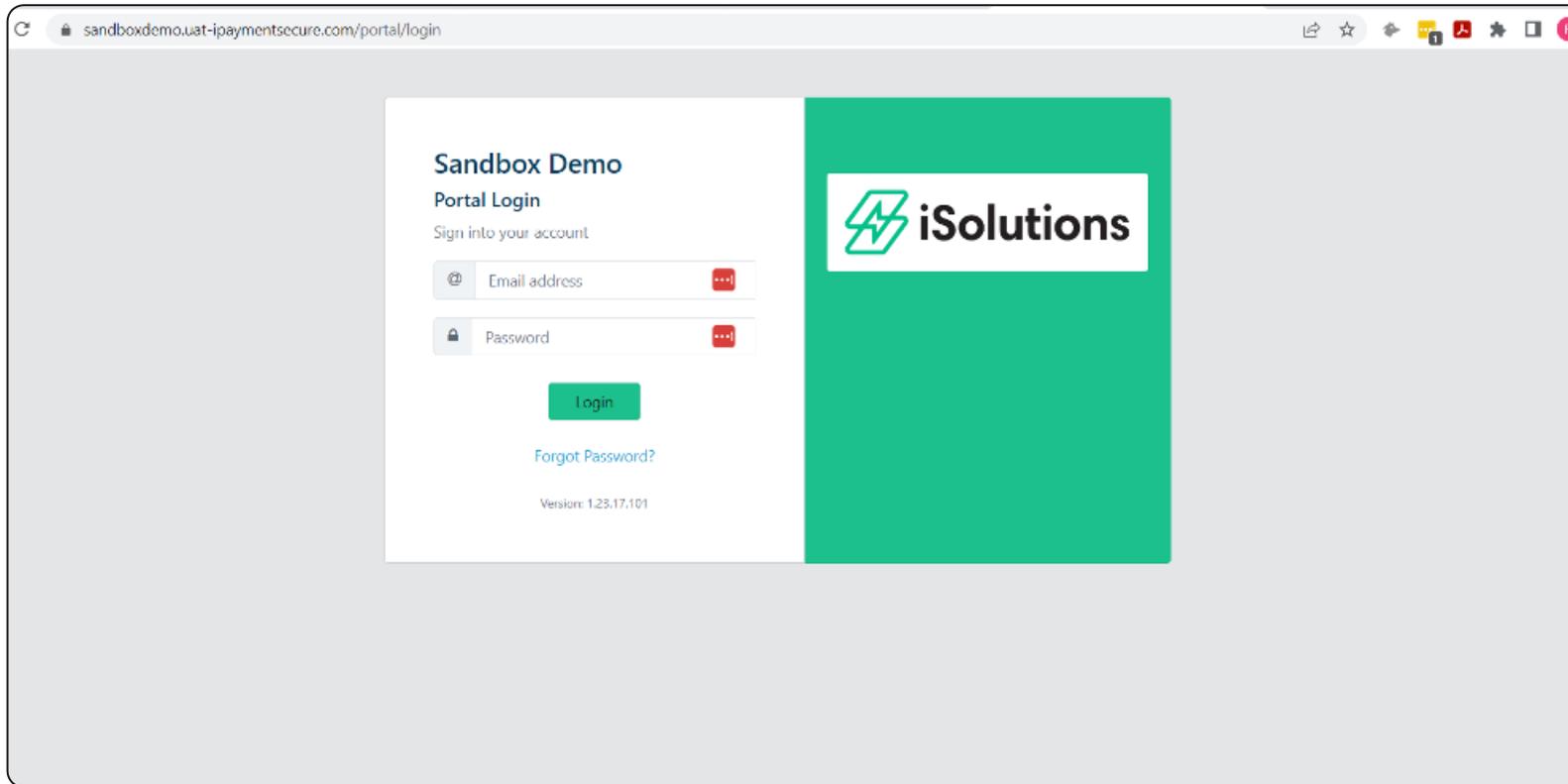
Account No. .... CHECKING

Last Sync Date ..... 9/14/2021



# Customer Payment Portal

- Allow customers the ability to access invoices and history
- Ability to View/Pay Quotes/Orders and Track Shipments



# Customer Collections

- Email all open invoices with a single click
- Attach AR notes

Customer Collections

C00020 · Fabrikam

AGE BY: Due Date

APPLY TERMS:

BILL-TO CONTACT: ...

Documents | Note | Make Phone Call | Email | Email Template | iPayments | Create Cash Receipt | Apply Credits | Buckets | Formatted Excel

Document No.	Document Type	Excl. From Plan	External Document No.	Document Date	Due Date	Amount	Remaining Amount	Process Amount	Currency	Remaining Amount LCY	Days Old
PS-INV103217	Invoice	<input type="checkbox"/>		12/7/2022	1/6/2023	570.30	570.30	570.30		570.30	111
PS-INV103218	Invoice	<input type="checkbox"/>		11/1/2022	12/1/2022	570.30	570.30	570.30		570.30	147
PS-INV103219	Invoice	<input type="checkbox"/>	PO-00001	4/24/2023	5/24/2023	433.60	433.60	433.60		433.60	0
PS-CR104001	Credit Memo	<input type="checkbox"/>		4/24/2023	4/24/2023	-190.10	-190.10	-190.10		-190.10	3
PS-INV103220	Invoice	<input type="checkbox"/>	PO00009	4/24/2023	5/24/2023	1,627.60	1,627.60	1,627.60		1,627.60	0
PS-INV103221	Invoice	<input type="checkbox"/>		4/24/2023	5/24/2023	1,028.00	1,028.00	1,028.00		1,028.00	0

Aging Categories

AGED BY DUE DATE AS OF 04/27/23

Days Outstanding (LCY)	
Current	3,856.40
Unapplied Credits	-570.30
Total (LCY)	4,426.70



# Collections Manager

- Summarized AR aging by customer with notes
- Ability to filter based on assigned collector

Dynamics 365 Business Central | Sandbox\_Demo

CRONUS USA, Inc. | Finance | Cash Management | Sales | Purchasing | Setup & Extensions

Collections Manager: All | Search | View All | **View Assigned Customers** | Page | More options

Customer No.	Name	Total outstanding invoices	Total outstanding invoices (LCY)	Total number of outstanding invoices	Current	1-30 days	31-60 days	61-90 days	Over 90 days	Unapplied Credits
10000	Adatum Corporation	-15,942.70	-15,942.70	44	9,505.86	1,677.34	0.00	0.00	0.00	-27,125.00
20000	Trey Research	3,046.12	3,046.12	5	0.00	3,046.12	0.00	0.00	0.00	0.00
30000	School of Fine Art	-18,839.51	-18,839.51	1	0.00	0.00	0.00	0.00	5,545.17	-24,384.68
40000	Alpine Ski House	610.22	610.22	1	0.00	0.00	0.00	0.00	610.22	0.00
C00010	Pabst Brewery	2,047.93	2,047.93	10	377.72	700.56	2,081.78	0.00	0.00	-1,112.53
C00020	Gabby	2,533.59	2,533.59	12	8,446.30	6,782.00	0.00	0.00	1,295.60	-13,990.90
C00030	Ryan Test On Account	-30,838.70	-30,838.70	3	1,247.40	0.00	0.00	0.00	0.00	-32,086.10

AGED BY DUE DATE AS OF 10/06/21

Total (LCY)		Days Outstanding (LCY)	
Total (LCY)	-59,159.25	Current	19,577.28
Customer Count	8	1-30	12,206.02
		31-60	2,081.78
		61-90	0.00
		91 +	7,450.99
		Unapplied Credits (LCY)	-100,475.32



# Collection Action List

- Detailed List of Past Due Invoices
- Ability to make phone calls

The screenshot shows the Dynamics 365 Business Central interface for 'CRONUS USA, Inc.' in the 'Finance' > 'Cash Management' > 'Sales' > 'Purchasing' area. The 'Collector Manager Action List' is displayed, showing a table of invoices with columns for Customer No., Customer Name, Document No., Document Date, Due Date, Amount, Remaining Amount (LCY), Days Outstanding, Notes, and Last No. Below the table, there is an 'Aging Categories' section with a summary table.

Customer No.	Customer Name	Document No.	Excl. From Plan	External Document No.	Document Date	Due Date ↑	Amount	Remaining Amount (LCY)	Days Outstanding	Notes	Last No.
C00020	Fabrikam	PS-INV103218	<input type="checkbox"/>		11/1/2022	12/1/2022	570.30	570.30	147	0	
C00020	Fabrikam	PS-INV103217	<input type="checkbox"/>		12/7/2022	1/6/2023	570.30	570.30	111	0	
C00020	Fabrikam	PS-INV103219	<input type="checkbox"/>	PC-00001	4/24/2023	5/24/2023	433.60	433.60	0	0	
C00020	Fabrikam	PS-INV103220	<input type="checkbox"/>	PC00009	4/24/2023	5/24/2023	1,627.60	1,627.60	0	0	
C00020	Fabrikam	PS-INV103221	<input type="checkbox"/>		4/24/2023	5/24/2023	1,028.00	1,028.00	0	0	

Aging Categories		Days Outstanding (LCY)	
Total (LCY)	4,997.00	Future	3,856.40
Invoice Count	7	Current	0.00
		32 - 59	0.00
		60 - 90	0.00
		91 - 121	570.30
		122 - 180	570.30



# Automated Reminders

- Schedule past due reminders to run automatically with click to pay

The screenshot shows the 'Collection Plan' configuration in Dynamics 365 Business Central. The plan is named 'STANDARD' and is currently enabled. It is configured to run automatically with a last run date of 4/24/2023 at 2:27 PM. The plan is set to filter by 'Due Date' and has a balance threshold of 0.00. The 'Include Types' section is configured to include Invoices, Credit Memos, Finance Charge Memos, and Attachments. The 'Group Action' is set to 'Send E-Mail'. The 'Plan Actions' table below shows three actions: 'REMINDER' (sequence 0, range -5 to 0), 'PAST DUE 1-30' (sequence 1, range 1 to 30), and 'PAST DUE 31-999' (sequence 3, range 31 to 1000).

**General**

Plan Name: STANDARD  
Customer Count: 1  
Last Run Date/Time: 4/24/2023 2:27 PM  
Enabled:

**Options**

Balance Threshold: 0.00  
Filter By: Due Date  
Group Action:   
Group Bill-to Contact:   
Include CC Recipients:

**Include Types**

Invoices:   
Credit Memos:   
Finance Charge Memos:   
Include Attachments:

**Plan Actions**

Action Name	Sequence ↑	From Range	To Range	Action	Template Name
→ REMINDER	0	-5	0	Send E-Mail	REMINDER
PAST DUE 1-30	1	1	30	Send E-Mail	PAST DUE 1-30
PAST DUE 31-999	3	31	1000	Send E-Mail	PAST DUE 1-30



# Key Differentiators

- Microsoft Dynamics 365 Exclusive
- Service and Support
- Complete AR Solution built exclusively for Business Central
- Innovia uses our app in house



**Your Feedback is Greatly Appreciated, Scan this QR Code to Access the Session Survey!**

