

### **ACHIEVING OPERATIONAL MILESTONES: BARCODE HARDWARE FOR THE WAREHOUSE**

**JOHN REWCASTLE DAVID DEARDORFF** MAY 5, 2022



### **JOHN REWCASTLE, PRESIDENT**

- Co-Founder

Systems

- Chattanooga Native
- Avid Snowboarder

## • Owner, Rewcastle Computer

# Computer Programmer



#### **DAVID DEARDORFF, SALES ENGINEER**

- 12 Years with Barcom
- 28 Years
- Based in Atlanta, GA
- with the grandson

## Technology Sales Engineer for

Enjoys sports and spending time

## **ABOUT US**

- In business since 1991
- Headquartered in Chattanooga, TN
- Automated solutions for industrial applications
- Specialization in transaction-based software
- Hardware services and support
- Custom programming



## **SERVICES & SOLUTIONS**

- Workflow Management
- Wireless Infrastructure
- **RFID Solutions**
- Inventory & Asset Tracking
- Bin Location Labeling
- Mobile Device Management
- Custom Programming

We help you evaluate your operational processes and develop an automated solution that aligns with your unique processes.





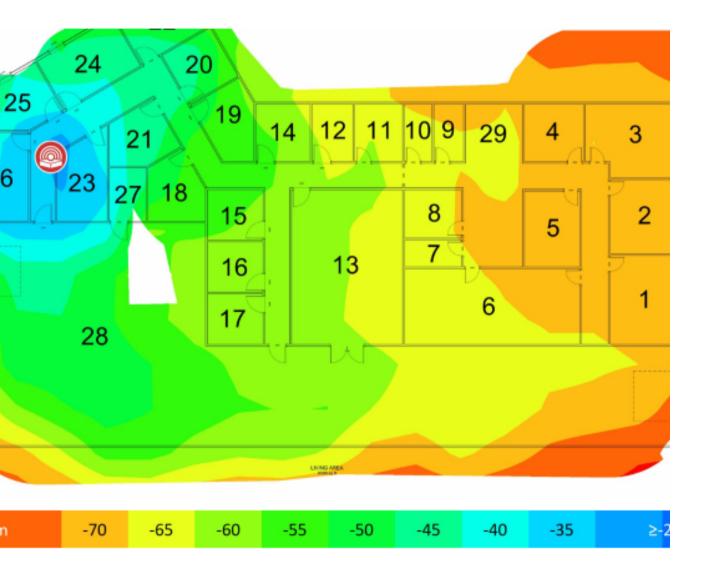
## **WIRELESS INFRASTRUCTURE**

- Expert Advice on Wireless Design
- On-Site Wireless Surveys
- Secure your Network & Data
- Create Performance Consistency
- Select Hardware to Meet Your Needs

0 dBm

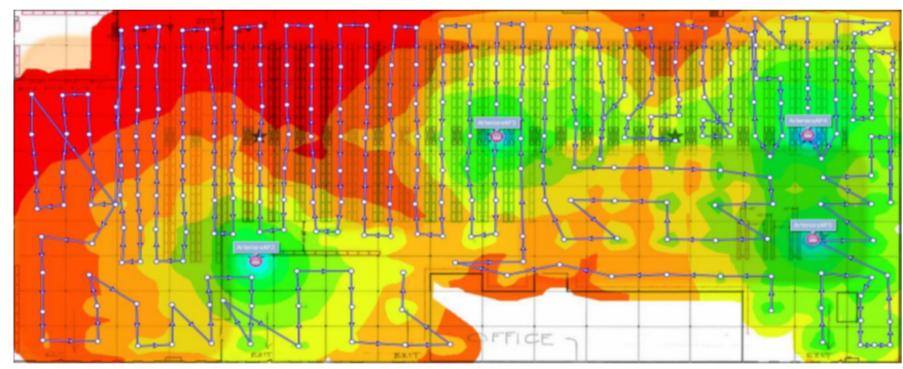
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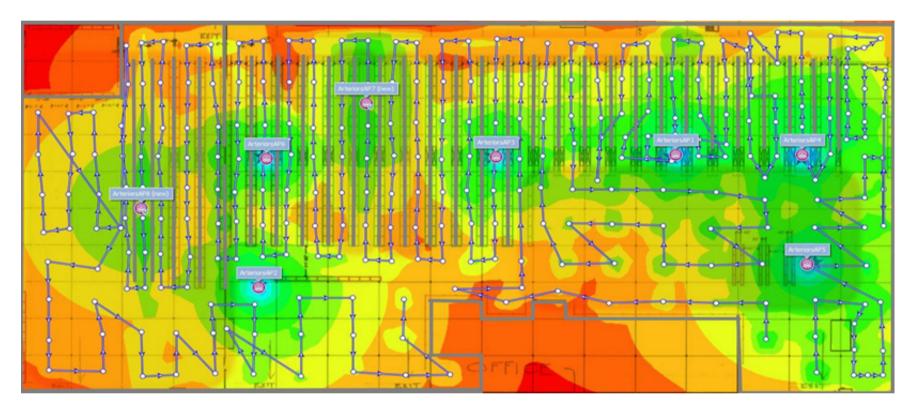
Signal strength is a key factor in WLAN performance. Without a strong signal, a high throughput link is impossible to establish.



### **WIRELESS SITE SURVEY & PLANNING**

#### **BEFORE: INCONSISTENT** PERFORMANCE





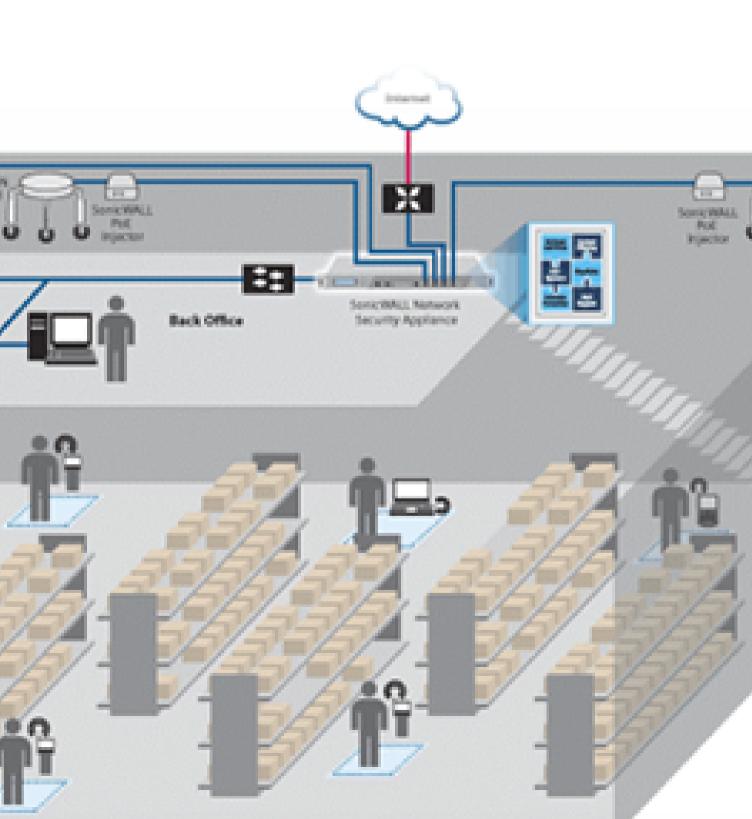
A site survey helps you evaluate gaps and create a more streamlined environment.

#### **AFTER: RELIABLE CONNECTIVITY**

## **CONSISTENTLY CONNECTED**

Due be

- Placement of Access Points & Antennas
- Correct Utilization of 802.11 a/b/g/n
- Proper Signal Strength
- User Training
- Best Practices



### **BIN LOCATION LABELING**

#### **IMPROVES MANAGEMENT OF INVENTORY, REGARDLESS OF SIZE OF THE WAREHOUSE SPACE**





- Floor Labeling
- Rack/Shelf Labeling

### Overhead Location Labeling Bin Location Labeling



### HARDWARE SOLUTIONS

- Mobile Computers Barcode Scanners Barcode Label Printers • RFID / RTLS • Shipping Scales

#### **TECHNOLOGY DESIGNED TO SPEED TRANSACTION TIMES & REDUCE ERRORS**

Auto-Dimensioners

## **MOBILE COMPUTERS**

#### Handheld

#### Wearable





Environment, drop specs, IP rating, image/signature capture and durability are factors to consider when choosing a device.

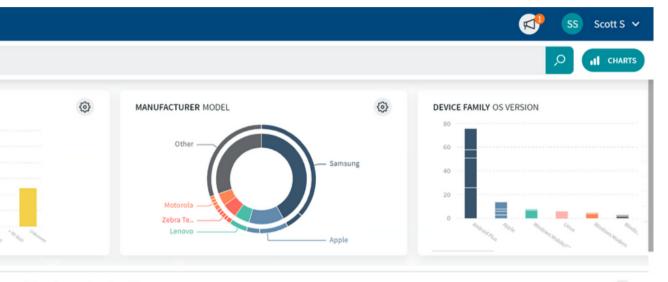


#### **Vehicle-Mount**

## **MOBILE DEVICE MANAGEMENT**

- Develop & Deploy Apps Remotely
- Install Updates Quickly
- Diagnose & Troubleshoot **Issues More Easily**
- Intuitive Operation
- Time & Money Savings

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MANUFACTURER	MODEL	OS VERSION	BATTERY PERCENTAGE	AVAILABLE MEMORY	PHONE NUM
Samsung	Galaxy S10	8.1.0	46%	2.84 GB / 4 GB	416-744-4491
Samsung	Galaxy S10	8.1.0	33%	1.48 GB / 4 GB	416-738-5990
Apple	iPhone	10.1.2	100%	Unknown	14165553825
Apple	iPhone	10.1.2	100%	Unknown	14165553825
Apple	iPhone	10.1.2	100%	Unknown	14165553825
Apple	iPhone	10.1.2	100%	Unknown	14165553825
Apple	iPhone	10.1.2	100%	Unknown	14165553825
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### **BARCODE SCANNERS**

General Purpose/Retail Handhelds

General Purpose/Retail Handsfree

Industrial Handhelds

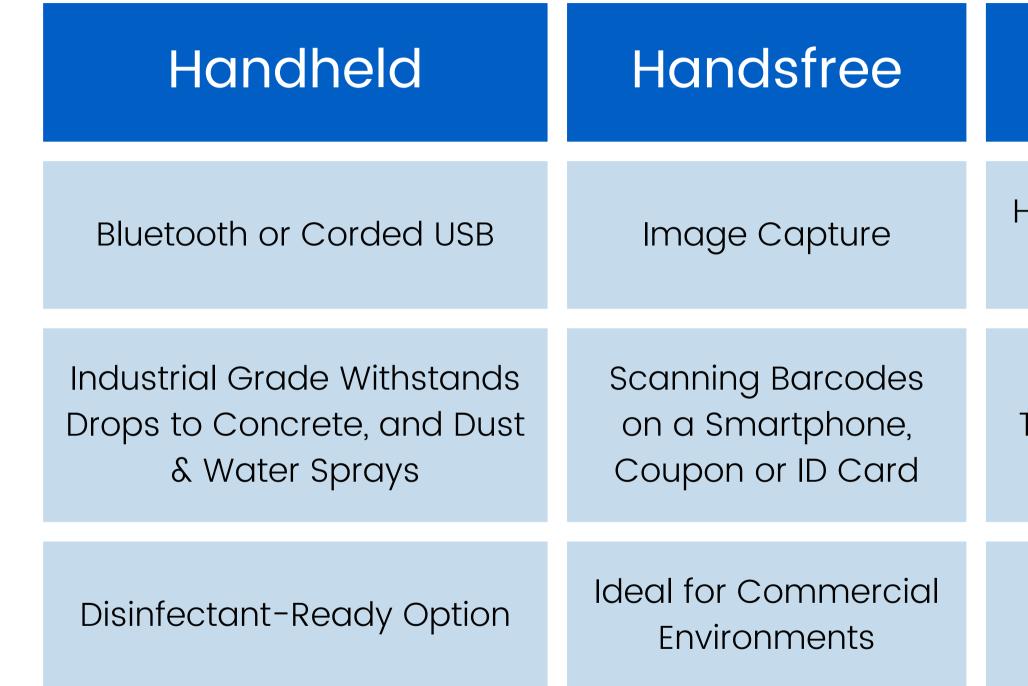


Leading manufacturers like Honeywell and Zebra offer the greatest reliability, design and performance.





### WHICH SCANNER WORKS BEST?



With so many options on the market, it's best to consult with a solution provider who understands your specific requirements.

#### Wearable

#### Hands-Free Operation for User Safety

Touchscreen or Keypad?

WiFi Enabled





### **BARCODE PRINTERS**

### **DIRECT THERMAL AND THERMAL TRANSFER PRINTERS**

- Desktop Units
- Mobile Printers
- Industrial Printers
- **RFID Printers**
- Built-In Barcode Verifiers



### DIRECT THERMAL VS. THERMAL TRANSFER PRINT TECHNOLOGY

**DIRECT THERMAL** 

#### Simple Operation, Outstanding Print Qua

No Ink, Ribbon or Tor Needed

#### Exposure to Heat & Li Limits Life of Print of Label

	THERMAL TRANSFER
, ality	Impervious to Heat and Moisture; Image Cannot be Rubbed Off
ner	Consistent, Reliable Printing; Unmatched Print Quality
ight on	Higher Supplies Cost; Ribbon & Media Substrate MUST be Compatible

## LABELS & RIBBONS

- Choose Genuine Supplies to Reduce Chance of Printhead Failure & Unreadable Barcodes
- Hundreds of Different Types of Labels;
   Understand What Your Application Requires
- Paper, Synthetic, Washable, Weatherproof, Colors, and More!
- Wax, Resin, and Wax/Resin Ribbon
   Formulations for Thermal Transfer Printers



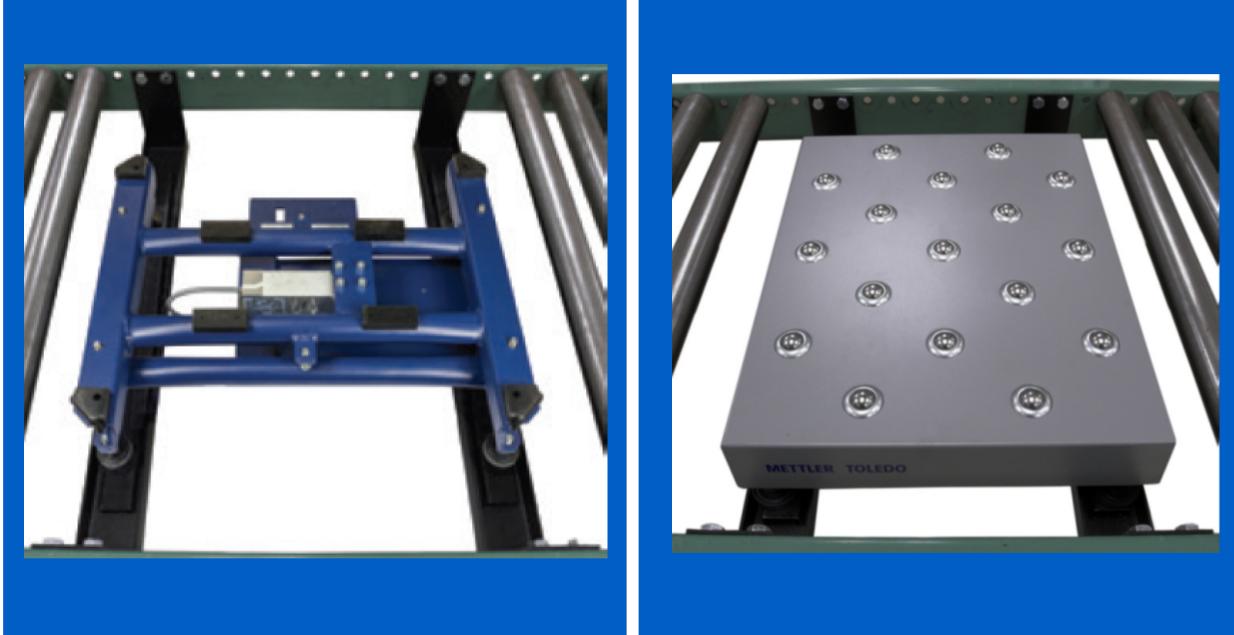
### **RFID TECHNOLOGY**

### ACHIEVE MAXIMUM VISIBILITY INTO INVENTORY & ASSETS

- Quickly and accurately track all assets
  Pinpoint location of all assets, even those
- Pinpoint location on the move
- Greater visibility means increased worker productivity
- Ideal for large asset inventory, individual products, or batches
- Fixed, handheld and portable solutions

### SHIPPING SCALES ENGINEERED FOR DURABILITY





- Designed for Tough Environments
- Ideal for Heavy Packages
   Blu

### Bluetooth Option Available

### **AUTO-DIMENSIONERS**

### **ACCURATELY CAPTURE DIMENSIONS OF PACKAGES FOR PRECISE SHIPPING COSTS**

Dimension

- carriers
- support beam
- Fully integrates with E-Ship

 Provides dimensions & weight of pallets and packages in less than 1 second Reduces risk of additional fees from

 Install over a conveyor, table or scale Mount from a pole, ceiling mount or





RFID Technology for Streamlined Workflows





Housing Designed to Resist Common Disinfectants



#### WIndows® vs. Android™ Operating Systems

Flexible-Range Scanning to Reduce Equipment Handling

### **DISINFECTANT-READY HOUSING**

Durable construction resists harmful effects of harsh chemicals

Controls spread of germs on handheld devices

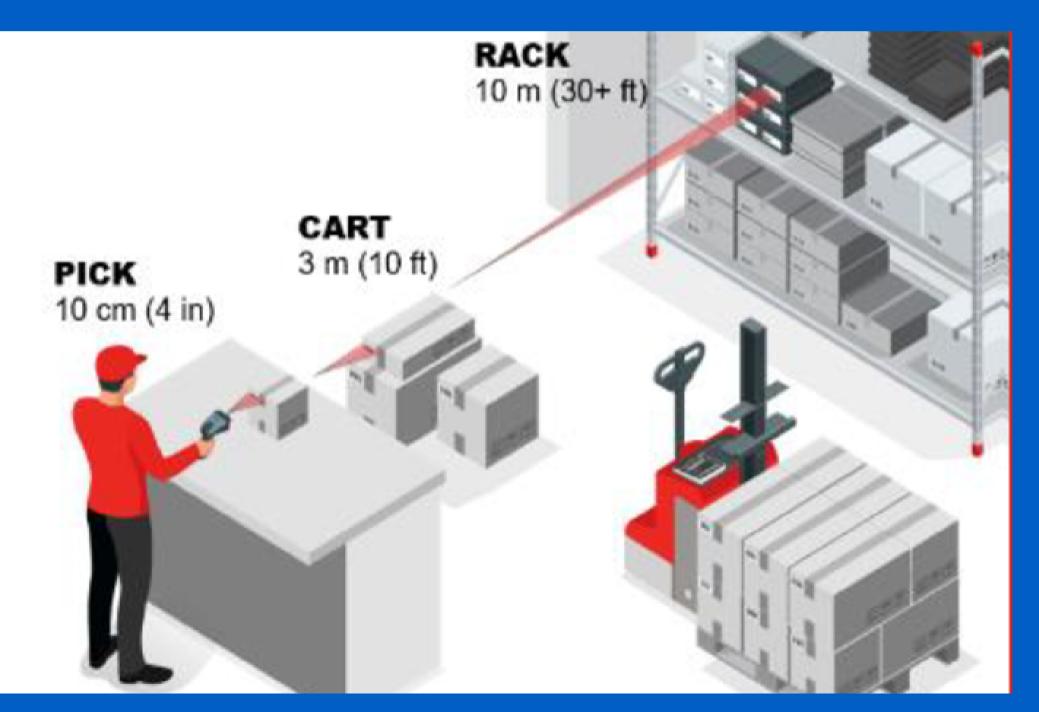
Material used helps prevent chemicals from causing it to dry out, crack and get brittle.





### **FLEXIBLE-RANGE SCANNING**

SCANNING ITEMS CLOSE UP OR ON SHELVES AS HIGH AS 30' OFTEN REQUIRE MULTIPLE DEVICES TO CAPTURE THE BARCODES. FLEXIBLE-RANGE SCANNING DEVICES SOLVE THE MULTIPLE DEVICE DILEMMA.





### OTHER WORKFLOW SOLUTIONS

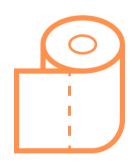
### MACHINE VISION & INSPECTION

### FIXED-MOUNT SCANNING



### DPM (DIRECT PART MARKING)





#### Supplies Media & Spares





Industrial Printers & Printheads



#### **Handheld Scanners**

#### Canadian Shipments



### **THANK YOU!**

#### **JOHN REWCASTLE** jrewcastle@barcominc.com

**DAVID DEARDORFF** 

**PHONE NUMBER** 423-855-1822

### ddeardorff@barcominc.com